

1 IN THE UNITED STATES BANKRUPTCY COURT
2 NORTHERN DISTRICT OF TEXAS (DALLAS)

3 In Re:) Case No. 22-31641-mvl7
4) Dallas, Texas
5 GOODMAN NETWORKS, INC., GOODMAN)
6 NETWORKS, INC. D/B/A GOODMAN)
7 SOLUTIONS) December 20, 2022
8 Debtor.) 11:04 a.m.
9)

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11 TRANSCRIPT OF HEARING ON
12 CLOSING ARGUMENTS RE: MOTION TO CONVERT CASE FROM CHAPTER 7 TO
13 11 FILED BY DEBTOR GOODMAN NETWORKS INC D/B/A GOODMAN
14 SOLUTIONS (133)

15 BEFORE THE HONORABLE MICHELLE V. LARSON
16 UNITED STATES BANKRUPTCY COURT

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31 PROCEEDINGS RECORDED BY ELECTRONIC SOUND RECORDING.

32 TRANSCRIPT PRODUCED BY TRANSCRIPTION SERVICE



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Colloquy

1 THE CLERK: Please be seated.

2 THE COURT: Good afternoon. Well, good morning.

3 It's still morning. Good morning, everyone. We are here on
4 our 11 o'clock docket. We have one matter on the docket this
5 morning and that's case number 22-31641 Goodman Networks, Inc.
6 and Goodman Networks. I'll take appearances for the record,
7 and I'll start with those in the courtroom.

8 MR. PARHAM: Good morning, Your Honor. David Parham
9 from Akerman on behalf of the debtor. Also appearing with me
10 is Laura Taveras. Mr. Nelms, I believe, is on the telephone,
11 and I think that Mr. Goodman will be joining us. He had a
12 funeral this morning. And so he may be dialing in a little
13 bit late.

14 THE COURT: Okay. Fair enough. Thank you very much.

15 MR. RUKAVINA: Your Honor, good morning. Davor
16 Rukavina, proposed general counsel for the trustee. The
17 trustee I believe is on the line, as is my partner Thomas
18 Berghman.

19 THE COURT: All right.

20 MR. SEIDEL: Scott Seidel's here on the video, Your
21 Honor. Thank you.

22 THE COURT: Good morning. Me and Mr. Seidel are old
23 friends from the 9:30 docket.

24 Mr. Rudd (ph.), would you like to make an appearance?

25 MR. RUDD: No, ma'am.



Colloquy

1 THE COURT: Okay. Thank you. All righty.

2 Is there anyone on Webex who would like to make an
3 appearance?

4 MR. SILVERSTEIN: Good morning, Your Honor. Paul
5 Silverstein, Brian Clarke, and Philip Guffy from Hunton
6 Andrews Kurth for the original petitioning creditors.

7 THE COURT: Good morning.

8 UNIDENTIFIED SPEAKER: Good morning.

9 MS. SIXKILLER: Your Honor, sorry. Your Honor, Laura
10 Sixkiller and Ryan Sullivan for ARRIS Solutions.

11 THE COURT: Good morning.

12 MS. SIXKILLER: Good morning.

13 MR. LANGLEY: Good morning, Your Honor. Adam
14 Langley, Cam Hillyer, Will Perry, and Candice Carson for
15 FedEx.

16 THE COURT: Good morning.

17 SCHAFFER: Your Honor, Eric Schaffer for UMB Bank as
18 indenture trustee.

19 THE COURT: Good morning, Mr. Schaffer.

20 All righty. Is there anyone else who wishes to make
21 an appearance this morning? If you're on the phone, you can
22 press star 6 to unmute. Or if not, you can just unmute your
23 audio. All righty. Appears we have all our appearances.

24 I think when we last concluded the hearing
25 yesterday -- seems like so long ago, both parties -- or excuse



Closing Argument - Mr. Rukavina

1 me. All parties had concluded evidence. And all that we had
2 left today were closing arguments. Am I correct?

3 MR. PARHAM: That's correct.

4 THE COURT: All righty. Have the parties discussed
5 at all the order of their presentations? I would assume the
6 debtor would go last. Is there any -- have there been any
7 agreements, or does anyone have any proposition in that
8 regard?

9 MR. PARHAM: We haven't, Your Honor. We haven't
10 discussed it, but my impression I guess from yesterday -- I'm
11 not sure where I got the impression, was that the debtor would
12 be last, so that's fine with us.

13 THE COURT: Makes sense. Okay.

14 MR. RUKAVINA: Your Honor, then I'll start.

15 MR. SILVERSTEIN: Your Honor, why is the debtor last?

16 THE COURT: Why is the debtor --

17 MR. SILVERSTEIN: Why is the debtor not going first?

18 THE COURT: Because the debtor is the movant, and the
19 debtor gets to respond to the objections.

20 MR. SILVERSTEIN: Okay.

21 THE COURT: All right. Mr. Rukavina.

22 MR. RUKAVINA: Thank you, Your Honor. Let me begin,
23 Your Honor, with the most elemental issue here, which is
24 corporate authority to file a Chapter 11. So we're going to
25 discuss standing. We're going to discuss the trustee's role.



Closing Argument - Mr. Rukavina

1 We're going to discuss various other issues, but it seems like
2 to me that the debtor has failed to look at basics. So first,
3 I think this is a very important conclusion, which is that the
4 debtor bears the burden of proof on eligibility under 109.

5 I don't think that this should be in much dispute,
6 Your Honor, but I pulled some case law, just in case the Court
7 needs it. There is no binding precedent from the Fifth
8 Circuit. We have 465 B.R. 507 that talks about certain
9 circuit law as well. It concludes that a debtor always has
10 The burden on eligibility for 109. I have 98 B.R. 584, same.
11 And I have 636 B.R. 416, same.

12 I think that the Court will find that the case law is
13 near unanimous. I only found one opinion, an older opinion to
14 suggest that it's a moving burden. But the case law is
15 virtually unanimous that the debtor bears the burden of proof
16 on eligibility. And so it must, and so it does in any case
17 where it filed a petition.

18 If, for example, by way of an absurd proposition the
19 debtor moved to convert to Chapter 9, the Court wouldn't wait
20 for a creditor to come in here and say the debtor is not
21 eligible. The Court would say what the heck are you doing.
22 Prove that you're a municipality. So that's the key now. The
23 debtor must prove that it's eligible.

24 Your Honor, in my objection I went through the
25 statute at issue here. And if I may approach with a packet,



Closing Argument - Mr. Rukavina

1 Your Honor.

2 THE COURT: Please. Thank you very much.

3 MR. RUKAVINA: Your Honor, we know that the debtor is
4 a Texas corporation. That's been judicially admitted. We
5 also know that from the consent of shareholders.

6 Now, Texas statute provides that certain things are
7 waivable and changeable in the articles of incorporation of
8 the bylaws. I wanted to yesterday to introduce the articles
9 and bylaws and the shareholder agreement. Your Honor will
10 recall Mr. Goodman didn't know what those were, so I felt like
11 I could not offer their admission.

12 But sitting here today the debtor has not presented
13 the Court with its own bylaws and articles, which I would
14 submit is strange to say the least because the issue of
15 eligibility has been placed into question.

16 But again, going back to the burden of proof, the
17 Court does not have the bylaws or articles before it.
18 Therefore, there is no evidence that Texas statute has been
19 modified or waived. I'll also tell you as an officer of the
20 court I have those documents. I would not be making this
21 argument if there was any language in there changing it, so I
22 don't know if that's evidence or not, but I take my Rule 11
23 obligations seriously. And I would not be making this
24 argument if I knew that factually it was otherwise.

25 So Your Honor, we revert to Texas law Section 21.501.



Closing Argument - Mr. Rukavina

1 This is interesting. This is a very little-known statute. A
2 corporation must approve a voluntary winding up in accordance
3 with Chapter 11, not Title 11, Chapter 11 -- not a
4 reorganization but a winding up. So Texas law says if a
5 corporation is going to liquidate in Chapter 11, it needs
6 special corporate approval as opposed to a Chapter 7, as
7 opposed to a reorganization.

8 And that's obvious because the shareholders need to
9 be protected if there's going to be a liquidation. Now, how
10 does a corporation go about doing that? Well, you see here,
11 it talks about the subchapter case. So now we go to the next
12 statute, 21.502.

13 This is how you approve a winding up, a voluntary
14 winding up in Chapter 11. Option one is all shareholders of
15 the corporation must consent in writing. They haven't. Your
16 Honor knows from Mr. Goodman's testimony that there are other
17 shareholders here. That's part of what I wanted to introduce
18 yesterday. There are other shareholders. We don't know who
19 they are, but Mr. Goodman testified under oath that there are
20 other shareholders than those who signed Exhibit 1.

21 Two, if the corporation has not commenced a
22 business -- well, two is inapplicable.

23 Three, the board of directors of a corporation
24 must -- this is must, this is not may -- must adopt a
25 resolution. We don't have that. We do not have a board



Closing Argument - Mr. Rukavina

1 resolution. I don't think we had a board before Mr. Nelms.
2 And then that resolution must be approved by the shareholders
3 in accordance with Section 21.503. I'm sure that the Court
4 can see that, Section 21.503.

5 Section 21.503(b) talks about this meeting of
6 shareholders. Now, I'll concede there need not be a formal
7 meeting of shareholders. But then 21.503(b) says the
8 shareholders must approve the resolution -- so remember, Your
9 Honor, the nonexistent resolution from a nonexistent board of
10 director -- by the affirmative vote required by 21.364.

11 21.364 is the last statute that I gave Your Honor,
12 and in particular subsection (b). This is a long statute.
13 The Court can certainly read it. I'm not misrepresenting what
14 it says. Section (b), when this vote is required, it requires
15 the affirmative vote of the holders of at least two thirds of
16 the outstanding shares entitled to vote, two thirds, Your
17 Honor.

18 I didn't spring this today. I didn't spring it
19 yesterday. It's in my objection over the weekend. If the
20 debtor had two thirds, the debtor would have presented
21 evidence of that. The debtor did not.

22 Both Exhibit 1, it says that it's the majority
23 shareholders, not the supermajority, not 66.7 percent. And
24 Mr. Goodman testified it's 51 percent. There is no evidence
25 that it's 67 percent. I don't know if it is or not. I am not



Closing Argument - Mr. Rukavina

1 making the argument -- I have no evidence that it's not.
2 That's why we go back to the burden of proof, Your Honor.
3 It's the debtor's burden to prove eligibility. The debtor
4 knew this was a-coming. The debtor had every opportunity
5 yesterday to present evidence. It did not.

6 I will not pretend to be a corporate law expert, Your
7 Honor, but I can read the English language, and I've filed
8 plenty of Chapter 11 petitions myself to know where to go
9 looking before I file a Chapter 11. And perhaps, as Mr.
10 Silverstein said -- perhaps this is why we never saw a signed
11 petition by the debtor because no one knew who would even sign
12 it and whether it was authorized. There's consequences for
13 filing -- I don't want to say an unlawful petition, but a
14 petition without the requisite corporate authority.

15 So take everything else you're going to hear today
16 aside, Your Honor. Let's assume that the debtor has standing.
17 Let's assume that Mr. Seidel's role is irrelevant. This
18 debtor is not eligible under Section 109. As I briefed,
19 corporate governance is a requirement for debtor eligibility
20 under Section 109, in addition to the other things, like
21 you're not a foreign entity, or you're not an insurance
22 company.

23 706(d) clearly says that you cannot have a conversion
24 where there's no eligibility. So whether the burden of proof
25 is under 706(d) or 109, it doesn't matter. Therefore, even if



Closing Argument - Mr. Rukavina

1 the debtor has the absolute right to convert, if they can do
2 it under Rule 9013, if evidence doesn't matter, et cetera, et
3 cetera, we run right into this problem that the debtor does
4 not have the two-thirds-shareholder consent that Texas law
5 requires. Therefore, it is not eligible under 109, therefore
6 706(d) is triggered, therefore 706(a) is not triggered.

7 I don't know -- unless I really shouldn't be licensed
8 to practice law for gross stupidity, I don't know what I am
9 missing in the statutes or in the evidence that the debtor is
10 going to tell you today to get around that. And maybe the
11 debtor has something that I'm not aware of. Maybe I should go
12 to remedial corporate school. I hope not, but if the debtor
13 cannot rebut in law or in evidence what I've just told you,
14 the discussion's over, the motion is denied.

15 The other issues, Your Honor, need to be addressed as
16 well because Mr. Seidel takes his role and takes this case and
17 takes all of his fiduciary duties seriously. Mr. Seidel, upon
18 his appointment, upon the order for relief became the
19 management of the debtor. I understand what Your Honor said
20 yesterday about there being a twenty or thirty-minute gap.
21 I'm not going to make silly arguments that someone did someone
22 wrong because of a twenty or thirty-minute gap.

23 But the debtor simply no longer is managed by a board
24 of directors. That's in the Weintraub case. And it's also
25 fundamental and elemental. Yes, Ms. Seidel is the



Closing Argument - Mr. Rukavina

1 representative of the estate. And yes, we can argue whether
2 706(a) is a right of a debtor or of an estate. And we can
3 argue whether voting rights are property of an estate under
4 541(a), which I would submit that they certainly are because
5 the Court looks at it every time we have a cramdown under
6 1129(b) and Supreme Court precedent that talks about control
7 and voting rights are property of the estate.

8 But all of that being in the debtor's favor, the fact
9 remains that when the order for relief was entered, pre-
10 petition management loses all role and ability to manage the
11 debtor, to speak for the debtor. The trustee speaks for the
12 debtor. The same as if the debtor was a party in pre-petition
13 litigation outside of this court, it would be inconceivable
14 that the debtor's management would be managing that
15 litigation. So with Mr. --

16 THE COURT: How --

17 MR. RUKAVINA: Pardon me, Your Honor.

18 THE COURT: Let me stop you right there, Mr.
19 Rukavina. I understand what Weintraub says. You know, and
20 obviously, there are a lot of issues, but the Code repeatedly
21 recognizes the distinction between the trustee and the debtor.
22 Okay? If a debtor under 706(a) may convert to Chapter 11,
23 then doesn't that assume that they're in another chapter, that
24 they're in Chapter 7?

25 MR. RUKAVINA: It does, of course.



Closing Argument - Mr. Rukavina

1 THE COURT: So then how can a debtor ever seek to
2 convert if I buy that the Chapter 7 trustee has acceded to all
3 of the rights and management of the debtor?

4 MR. RUKAVINA: Sure.

5 THE COURT: Who can ever come in on behalf of the
6 debtor?

7 MR. RUKAVINA: The trustee can. The trustee, Mr.
8 Seidel -- Your Honor, I'm not be facetious. Mr. Seidel may
9 decide and may argue, and in fact, in other cases I've
10 represented him we got under Chapter 7 the right to operate a
11 business. But he might decide that a Chapter 11 is
12 appropriate.

13 THE COURT: But he's not the debtor.

14 MR. RUKAVINA: Your Honor, he makes decisions for the
15 debtor. Let me ask the question a different way. We have
16 this from this Court in In re Statepark Building Group, a case
17 that I argued about fifteen years ago with Judge Hale that
18 went to the Fifth.

19 What Your Honor -- suppose that there's a state court
20 receivership in place over the debtor, that there's a general
21 receiver appointed. Who gets to decide 706(a) in that case?
22 The question again goes not to whether someone's the debtor or
23 not or the estate. It's who controls, who makes the business
24 decision for a debtor.

25 If a general receiver is appointed, then that general



Closing Argument - Mr. Rukavina

1 receiver makes that decision to the exclusion of management.
2 Similarly here, we don't even know -- there's not even any
3 evidence that anyone authorized this motion to be filed prior
4 to the order for relief, other than Mr. Goodman.

5 Mr. Goodman testified that he instructed Akerman that
6 this motion be filed some time before. So if the debtor
7 has -- if the debtor exists under 706(a) and pre-petition
8 management controls it, who is that, Your Honor? We've seen
9 Mr. Goodman was a consultant. That's not carte blanche
10 authority. He's not the dictator of the debtor.

11 And that document, Your Honor, was signed by -- I'm
12 sorry, by a secretary. Nothing wrong with being a secretary,
13 but she doesn't speak for the corporation. We heard that upon
14 his leaving the prior CEO orally told her why don't you --

15 THE COURT: I do -- I understand your arguments, Mr.
16 Rukavina. I interrupt you because the debtor has a lot to
17 answer for in that regard. Okay?

18 MR. RUKAVINA: And Your Honor, that's --

19 THE COURT: the time line of the consultant
20 agreement, to the retention of Mr. Nelms, to the shareholder
21 consent, there's plenty to talk about there. My question is
22 more elementary. It's statutory. There is a definition in
23 the Code of what a debtor is. There's a definition in the
24 Code of what a trustee is. And I recognize the changing of
25 the guard upon a Chapter 7.



Closing Argument - Mr. Rukavina

1 What I am trying to understand, and I know that this
2 is in Mr. Langley's papers, and Mr. Silverstein argued
3 something similar as well. And I'll ask the same of them,
4 which is your argument writes 706(a) out of the Code.

5 MR. RUKAVINA: It doesn't, Your Honor, because 706(a)
6 applies to individual debtors. And again, the Court might
7 find it a rarity, but it's not a facetious argument. The
8 Chapter 7 trustee may decide that he wants to convert the case
9 for various reasons.

10 But let me go back to the issue that we were just
11 discussing. And I know Your Honor's going to ask Mr. Parham
12 about it at some length. And it also goes for 706(a). A
13 corporation can act only through its vice principals. That's
14 black letter law. Who as of the order for relief -- because
15 after that it's a little different. Who were the vice
16 principals of the debtor? We don't have a director. We don't
17 have an officer.

18 Again, we have Mr. Goodman. We have his written
19 engagement agreement. To me it is inconceivable that someone
20 who's not a director or an officer has the ability to cause a
21 corporation, of which he's not even a shareholder, to file
22 Chapter 11. That's inconceivable. Certainly, his retention
23 agreement doesn't mention any such authority, even if the
24 secretary could grant that authority. And again, I'm not
25 trying to be facetious or play games or be smart.



Closing Argument - Mr. Rukavina

1 THE COURT: No, I don't think you are. I mean, --

2 MR. RUKAVINA: It's a crazy situation.

3 THE COURT: You have a good point there.

4 MR. RUKAVINA: It's a crazy --

5 THE COURT: As I have a lot of concern with the
6 consultant --

7 MR. RUKAVINA: It's a crazy situation.

8 THE COURT: -- agreement to start with, if whether or
9 not the corporation ever validly entered into that. And that
10 is a precursor for everything that happens after that. And I
11 grant you that.

12 MR. RUKAVINA: And let me finish that -- let me
13 finish the discussion --

14 THE COURT: Sure.

15 MR. RUKAVINA: -- with two points that are perhaps
16 best made in the future. I think that what we saw here
17 today -- and this is going to be I think very important for
18 when the trustee or someone investigates D&O claims. What we
19 saw today was a rudderless ship for I don't know how long, but
20 before Mr. Goodman got involved here we have a corporation
21 that may not have had directors for a while, that may not have
22 had officers, that may not have been minding the bank.

23 I don't want to say too much because I don't want
24 some insurance coverage lawyer two years from now using my
25 words against me. But we see a problem. And I respect Mr.



Closing Argument - Mr. Rukavina

1 Goodman trying to fix it. I respect Mr. Nelms trying to fix
2 it. Certainly, the trustee doesn't question the integrity or
3 sincerity of those men, certainly not Mr. Nelms'
4 qualifications. But we'll talk about the beauty contest next
5 time I guess, if the debtor survives today.

6 But the other point I wanted to make I think also
7 bears mentioning is you have before you substantially all of
8 the largest creditors in this case saying don't convert. Now,
9 that may or may not be an authority, corporate authority
10 issue, but you heard Mr. Goodman say a hundred times yesterday
11 he's aware that fiduciary duties upon insolvency -- and he
12 said this debtor is hopelessly insolvent. He may not have
13 used those exact words. That those fiduciary duties extend to
14 the creditors. Shouldn't the creditors then have under
15 corporate governance some role? The equity -- why should the
16 equity? And that brings me to my final point.

17 This is a complicated point, Your Honor. But I
18 really ask the Court to bear with me because, again, Mr.
19 Seidel is charged with certain duties. And therefore, he must
20 look at certain things.

21 Obviously, the automatic stay went into effect the
22 moment that the 303 petition was filed. The case law
23 virtually unanimously goes like this. The automatic stay does
24 not prevent the shareholders of a corporation from convening a
25 meeting to try to change the directors post-petition or in



Closing Argument - Mr. Rukavina

1 light of the automatic stay except when they are seeking to
2 control the estate or when they are creditors seeking to
3 enhance their position.

4 Your Honor, I cite as one of the cases here 619 B.R.
5 364, In re Gen Canna Global USA, Inc. (2020). And it goes
6 through the case law, and it summarizes the case law. And
7 that is what the vast majority of case law says.

8 I also cite 2012 WL 1098544, which stands for I would
9 think the unremarkable proposition that where an estate holds
10 interests in other entities those other entities and voting
11 rights are property of the estate.

12 So here's what we have, Your Honor. Mr. Goodman, he
13 would not admit yesterday to filing this motion for control.
14 I think he was very careful not to admit that word. But all
15 of his testimony confirmed that that's what he and equity
16 want. They want control.

17 They believe that liquidating through a Chapter 11 is
18 better for the creditors. Let's put aside whether that's true
19 or not. They want to control the liquidation. That's why
20 they brought in their brother. That's why they brought in Mr.
21 Nelms. That's why they're now filing this motion.

22 And you heard that James Goodman holds more than
23 thirty million dollars of debt. You heard that John Goodman
24 has been trying right or wrong to buy bond debt. Now, he
25 refused to admit that he would have more success doing that in



Closing Argument - Mr. Rukavina

1 Chapter 11. I think the Court can see right through that.

2 So I would submit, Your Honor, all other things being
3 equal, and if Your Honor goes to review the case law which I
4 know she will, you will find that I am right. That the case
5 law says that when shareholders in light of the automatic stay
6 try to change the directors of a company, when they do so
7 because they want control of the estate, then it is a
8 362(a)(3) violation. Any act to gain possession or control --
9 control of the estate. And as such, it should be void or
10 voidable.

11 Your Honor, I have nothing to add. Thank you very
12 much for your time. And I apologize having come in late into
13 this game if I have made any misstatements or offended anyone,
14 like John Goodman yesterday thinking that he was Jonathan.

15 THE COURT: One question for you, Mr. Rukavina. Did
16 the evidence reflect that the shareholder consent occurred
17 after the order for relief?

18 MR. RUKAVINA: Yes, Your Honor. That evidence was
19 unambiguous, confirmed by most -- by both Mr. Nelms and Mr.
20 Goodman, who testified that some of the signatures came in
21 after for relief.

22 THE COURT: Okay.

23 MR. RUKAVINA: The order for relief was -- I'm going
24 off memory. Let's say 1:30 p.m., the volunteer -- not the
25 volunteer petition. The motion to convert to what I call



Closing Argument - Mr. Silverstein

1 Chapter 22 was filed around 5:30 p.m. I'm going off memory.
2 Mr. Nelms testified that they were still gathering signatures,
3 and he unambiguously testified, as did Mr. Goodman, that one
4 or more of those signatures came in after the order for
5 relief.

6 THE COURT: Thank you very much.

7 MR. RUKAVINA: Which I would then submit that it's --
8 that the document was not effective before the order for
9 relief, one, because you don't even have a majority of
10 shareholders at that point. Forget about the supermajority,
11 you didn't even have a majority of shareholders. And the
12 document clearly contemplated I would say as a de facto
13 condition precedent that they all signed. Thank you, Your
14 Honor.

15 THE COURT: Okay. Thank you very much.

16 All righty. Mr. Langley, Mr. Silverstein, who would
17 like to go next?

18 MR. SILVERSTEIN: I'll go next, if that's all right
19 with everyone else. It's Paul Silverstein.

20 THE COURT: Okay.

21 MR. SILVERSTEIN: Again, for the record, Paul
22 Silverstein, Hunton Andrews Kurth, for the original
23 petitioning creditors. Can you hear me all right, Your Honor?

24 THE COURT: I can. Thank you.

25 MR. SILVERSTEIN: Great. Just before I go into my



Closing Argument - Mr. Silverstein

1 closing, and I'm going to try to keep the five minutes that I
2 said I would use.

3 The answer to your question about 706(a) being
4 written out of the statute is 706(b). 706(b) is where in a
5 corporate context a stockholder, a board member, or some
6 (audio interference) interest, and there's an exception to
7 that that I'll get to later -- when there's true insolvency,
8 that's where that comes in. So the remedy under 706 exists.
9 And nothing is being written out under 706(a).

10 But let me now just get to the substance of our
11 argument on this point. If there is any confusion about
12 whether Mr. Nelms or Mr. -- or John Goodman (audio
13 interference) 706(a) motion on behalf of the debtor, it stems
14 from the statute, it was the Bankruptcy Code, needing to
15 accommodate both individual debtors and corporate debtors.

16 To clarify this, we need to go back to the text in
17 the statute. Section 706(a) says, "The debtor may convert a
18 case under this chapter." Congress knows how to distinguish
19 between debtor and trustee. You see it all over the Code. So
20 when Section 706(a) says, "The debtor," it means the debtor.
21 The question here is who is authorized to act for the debtor.

22 In a Chapter 7 case, you have two separate entities,
23 the trustee and the debtor. The Bankruptcy Code vests all of
24 the debtor's interest and property as of the commencement of
25 the case solely in the trustee. The trustee then administers



Closing Argument - Mr. Silverstein

1 those assets. But the debtor still exists and goes on
2 existing.

3 This raises the question of who can act for the
4 debtor in the bankruptcy case. If the debtor is an
5 individual, individual can show up at hearings. They can file
6 motions. They can object to other motions. They can file a
7 motion to convert the case because they are the debtor.

8 Corporations are different. Unlike -- they're
9 different than individual debtors. Unlike an individual, a
10 corporation cannot (audio interference) itself. A corporation
11 has to act through those that are legally vested with the
12 authority to act for the corporation.

13 You still have the two separate entities, the trustee
14 and the debtor. And the trustee acts as the representative of
15 the estate, but the debtor is still there, still a corporate
16 entity. The question is who has the authority after an order
17 for relief under Chapter 11 and the appointment of a trustee,
18 to act on behalf of the corporate entity?

19 The Supreme Court -- U.S. Supreme Court answered the
20 question Community Futures Trading Commission v. Weintraub.
21 It's the trustee. As the Supreme Court said in Weintraub,
22 "Corporate officers are completely ousted once a trustee has
23 been appointed."

24 And this makes perfect sense if you consider the
25 different narratives. The previous management of a



Closing Argument - Mr. Silverstein

1 corporation in a Chapter 7 case can't go out and incur debt on
2 behalf of the corporation or enter into a contract on behalf
3 of the corporation. Nor could they continue operating the
4 business of the debtor post-petition.

5 In a Chapter 7 case, only the trustee is entitled to
6 operate the business and only upon order of the court under
7 Section 721 of the Code. That's because as the Supreme Court
8 has said, the Chapter 7 trustee completely ousts the former
9 management when it comes to a Chapter 7 debtor.

10 And again, this is not to say that the debtor's
11 former management or even stockholders have no recourse
12 whatsoever if they think the case belongs in Chapter 11.
13 They're entitled to move to convert under Section 706(b) with,
14 again, I believe one real exception when the corporation is
15 plainly insolvent, as Mr. Goodman conceded yesterday.

16 There is an interesting Second Circuit case that I
17 used to think was a very well-known case, but it's a 1986
18 Second Circuit case called *In re Johns-Manville Corporation* at
19 801 F.2d 60, where in the context of stockholders seeking to
20 change the board of directors by calling an annual meeting
21 under applicable corporate law, the Second Circuit suggested
22 that stockholders of an insolvent corporation where there's no
23 possible recovery for stockholders were not even parties-in-
24 interest. And I say that because 706(b) reversed the parties-
25 in-interest. Second Circuit said, "We note that if Manville



Closing Argument - Mr. Silverstein

1 were determined to be insolvent so that shareholders lack
2 equity in the corporation, denial of the right to call a
3 stockholders meeting would likely be proper because the
4 shareholders would no longer be real parties-in-interest."

5 I think that's really an overriding issue here
6 because you have Mr. Goodman who apparently is not even a
7 shareholder purporting to act on behalf of the corporation
8 because he's just trying to save things because he's a good
9 guy. I mean, a lot of sarcasm in that statement, Your Honor.

10 In any event, so once you have a Chapter 7 case, old
11 management is out. The trustee is in, as in the present case.
12 But even assuming that a duly authorized pre-petition agent
13 could act for a corporate debtor in a Chapter 7 case, which we
14 submit it can't, the evidence we heard and saw yesterday makes
15 it clear or indicates clearly that we don't even have that
16 here.

17 Goodman Networks is a Texas for-profit corporation.
18 Under the Texas Business Organizations Code, the board of
19 directors exercises all powers of the corporation and directs
20 the management of the business and affairs of the corporation.
21 This is crystal clear in Section 21.401 of the Texas Business
22 Organizations Code, and it is standard typical corporate law
23 in states through the country.

24 It ensures that the corporation has individuals with
25 fiduciary responsibilities to the organization and its



Closing Argument - Mr. Silverstein

1 stakeholders operating the business. It's a very simply
2 concept.

3 The testimony and evidence makes clear that
4 throughout much if not all of 2022 Goodman Networks had no
5 board of directors. Howard Konicov, as the debtor's 30(b)(6)
6 corporate representative, testified he never heard of anyone
7 being on a board of Goodman Networks and never met with a
8 purported board of Goodman Networks. This is in the Konicov
9 deposition starting at page 51.

10 Mr. Nelms testified that when he was purportedly
11 appointment to the board on December 12, he became the sole
12 director. If Mr. Nelms became the sole director on or about
13 December 12th, that means the company had no board and indeed
14 no officers at all going back until James Frinzi's resignation
15 in September of 2022.

16 John Goodman could not identify any directors of
17 Goodman Networks and confirmed in his testimony that the
18 company had no officers after James Frinzi resigned in
19 September of 2022, when he was reviewing the list of directors
20 and officers that was produced to him -- that was produced to
21 parties-in-interest on discovery.

22 If there was no board and no officer, there was no
23 one with actual authority to act on behalf of the debtor when
24 it filed a motion to dismiss the voluntary petition, and when
25 it objected to the joinders in fact. John Goodman was



Closing Argument - Mr. Silverstein

1 purportedly appointed as a consultant in October of 2022. His
2 appointment to that position is itself highly suspect.

3 We heard that the person who purportedly executed his
4 consulting agreement on behalf of the debtor was James
5 Frinzi's so-called chief (audio interference), even though
6 Frinzi had left the company one month prior. There was no
7 board or officer (audio interference) retention as a
8 consultant. Nor have we seen a resolution or written consent
9 from the stockholders authorizing his appointment.

10 Indeed, the debtor presented no evidence to establish
11 how John Goodman -- John Goodman's consulting agreement was
12 approved. And we question whether any such approval would be
13 valid from a corporate governance perspective.

14 A consultant under Texas law has no power to exercise
15 full authority on behalf of a corporation. That power is
16 vested in the board under Texas corporate law. There's no
17 provision of Texas corporate law that allows the family, so to
18 speak, to call upon John Goodman and say, hey, come fix this.
19 I mean, that's essentially what the testimony was.

20 If they wanted him to exercise corporate authority on
21 behalf of the corporation, they could have done that in
22 compliance with Texas law, but they didn't. They created the
23 consultant's role rather than appointing him to the board or
24 making him an officer of the company. And I think as Your
25 Honor will recall from the testimony from John Goodman, it



Closing Argument - Mr. Silverstein

1 appears that when everything hit the fan here, there was --
2 everybody just skipped town in light of the sixty-odd-million
3 dollars that was stolen, for lack of a better word, from the
4 company.

5 No board, no officers, there was nothing. If John
6 Goodman never had the requisite authority to act for the
7 debtor, then the order for relief in the involuntary should
8 have been entered long ago, as none of the objections to
9 joinders or motions to dismiss were proper here. We think
10 they weren't proper.

11 The debtor's shareholders, who are not real parties-
12 in-interest, given the debtor's utter insolvency, should not
13 be permitted to purport to remedy this at this late hour, four
14 months into the case, by appointing Mr. Nelms in order to
15 avoid a trustee, as the documents reflect, or stave off or
16 delay the Chapter 7 and the likely litigation against the
17 Goodmans that is to come.

18 So just in conclusion and I think I'm up to the five
19 minutes, hopefully not longer than that; there's no corporate
20 authority for this motion. And I think it's really -- it's
21 not -- I think it really is as simple as that when you cut
22 though all the noise here. Thank you, Your Honor.

23 THE COURT: Thank you very much, Mr. Silverstein. I
24 think you doubled your time estimate, so I will disregard the
25 second half of your argument.



Closing Argument - Mr. Silverstein

1 MR. SILVERSTEIN: I lost the bet I guess. I didn't
2 realize. I apologize.

3 THE COURT: I'm kidding. I'm kidding of course. And
4 again, I certainly do understand. I understand both the
5 trustee's and the original petitioning creditors' authority
6 arguments. And that is something that the debtor certainly
7 has to answer for.

8 I have -- and again, corporate authority aside, but
9 if I take Weintraub to basically write in to the Code the fact
10 that either A, that 706(a) means individual debtor, which it
11 doesn't say. It doesn't say -- it says that in 523. It says
12 that in 362(k). For example, they talk about individuals.
13 706 does not do that. It just talks about a debtor.

14 And where I struggle is I don't think that anyone
15 brought it to me, but I did thirty minutes of research. And I
16 came across no less than seven examples of nonindividual cases
17 in which the debtor was contesting or seeking to convert from
18 seven to eleven. And there's certainly the possibility that
19 all of those bankruptcy courts and district courts got it
20 wrong, and that this argument wasn't raised. I will grant you
21 that, but it seems to me that there has to be some opportunity
22 for the debtor to seek to convert under 706. We've had a lot
23 of --

24 MR. SILVERSTEIN: 706(b).

25 THE COURT: But it --



Closing Argument - Mr. Silverstein

1 MR. SILVERSTEIN: 706(b).

2 THE COURT: But in your argument, Mr. Silverstein,
3 you said that those were the management, those were somebody
4 else other than the debtor. And again, corporate authority
5 aside, we can talk about corporate authority and things of
6 that nature, but I don't understand how the debtor -- what
7 you're arguing is the debtor ceases to exist post-Chapter 7.

8 MR. SILVERSTEIN: No, I'm not. I'm not because --
9 not, I'm not. What I'm arguing is that the debtor -- a
10 corporate debtor can only act through its authorized
11 representatives such as its board and its officers.

12 THE COURT: Again, so corporate authority --

13 MR. SILVERSTEIN: That's what I'm -- that's --

14 THE COURT: -- I'm with you on that argument. I
15 understand that. And as I've said, I've heard lots of
16 troubling things in the evidence on that point yesterday. But
17 if you're saying that all corporate authority went to the
18 Chapter 7 trustee and thus the debtor cannot act, that's where
19 I'm not yet convinced. And I'll look through the cases.

20 MR. SILVERSTEIN: Okay. And this is not -- this is
21 not a situation where -- I know at the very beginning -- I
22 think it might have been at the status conference, Your Honor
23 made a comment about the practice when an involuntary Chapter
24 7 is filed and a debtor -- and pre-order for relief the debtor
25 immediately converts the case to Chapter 11 or files a Chapter



Closing Argument - Mr. Silverstein

1 11. And it sort of moots effectively the involuntary. That's
2 what we see most of the time.

3 But this is not that. This is a debtor who for four
4 months has been fighting an involuntary petition and doing all
5 sorts of things including paying 450,000 dollars to John
6 Goodman who's out there trying to buy some bonds so he can
7 make some money, among other things, and basically stalling
8 discovery. And this whole concept of converting the case I
9 think came up -- and someone will correct me as they usually
10 do, but I think it first came up when either James Goodman or
11 Mr. Frinzi were trying to avoid being deposed.

12 They said ah, we're going to convert this case. And
13 that was several -- whatever that was, and it's just a ruse.
14 It's a ruse here. And I understand the theoretical issue, but
15 I think the theoretical issue is solved when you look at
16 706(a) and 706(b) together. And that's really all I can say
17 about that. The Code is not perfect. I can point you to many
18 provisions where I can conjure up something that doesn't make
19 sense.

20 But it doesn't mean that it really doesn't make sense
21 because here I think it clearly does when we're dealing with
22 the facts of this case. Which when you look at them are
23 fairly egregious, when you really think about it in terms of
24 what happened here. That's really all I've got.

25 THE COURT: Okay. Thank you, Mr. Silverstein.



Closing Argument - Mr. Langley

1 MR. SILVERSTEIN: Unless Your Honor has anything.

2 THE COURT: And the record will reflect that you said
3 that Congress wasn't perfect, not me. All righty. Well,
4 thank you very much, Mr. Silverstein.

5 Mr. Langley.

6 MR. LANGLEY: Good morning, Your Honor.

7 THE COURT: Good morning.

8 MR. LANGLEY: And let me frame it this way. There
9 are two issues on authority to file. I think one of them is
10 the federal issue that we've been kind of debating back and
11 forth day, and the second one is a state law issue where, if
12 you assume that the federal law issue doesn't apply, did they
13 have state law authority to get to where they are.

14 And I think it's probably more helpful to start with
15 the state-law-authority one. And let me cite you to Franchise
16 Services of North America. That's 891 F.3rd 198. That's a
17 2018 Fifth Circuit decision. It was cited in the trustee's
18 brief. And it says a corporation cannot act on its own. It
19 can act only if authorized by appropriate agents.

20 And so it continues if the petitioners lack
21 authorization under state law, the bankruptcy court has no
22 alternate but to dismiss the petition. And it's that citing
23 the Supreme Court precedent Price v. Gurney. And then it
24 continues, "It is not enough that those who seek to speak for
25 the corporation may have the right to obtain that authority."



Closing Argument - Mr. Langley

1 Rather they must have it at the time of filing. Absent a duly
2 authorized petition, the bankruptcy court has no power to
3 shift management of a corporation from one group to another,
4 to settle intercompany disputes, and to adjust intercorporate
5 claims.

6 And that case went on to hold that although the board
7 of directors had approved that filing for a bankruptcy debtor
8 to file a Chapter 11 case, there was a minority shareholder
9 that had a veto right that did not exercise that veto right,
10 and therefore there wasn't authority to file that individual
11 Chapter 11 -- or excuse me, the corporate Chapter 11 case.

12 And we would suggest the facts here are pretty
13 remarkable in that there is no board action here. And as my
14 two co-counsels have already identified, the Texas Bus Org
15 Code at 21.401 requires a corporation to manage its business
16 affairs through a board of directors.

17 So what do we need to see from an authority to file
18 standpoint? We need a board resolution. And we don't have
19 that here. Nothing is in the record about a board resolution.
20 We've seen in Exhibit 5 that FedEx introduced the deposition
21 testimony that Mr. Frinzi very -- or not Mr. Frinzi but Mr.
22 Konicov, on behalf of the debtor as the 30(b)(6) testified,
23 there is no board after James Frinzi and James Goodman were
24 gone.

25 Furthermore, we saw in FedEx's interrogatories



Closing Argument - Mr. Langley

1 responses at 15 -- we saw that there were no board members
2 identified for this entity. And then in the testimony of Mr.
3 Nelms and Mr. Goodman, neither one of those could identify any
4 officers or board members related to this.

5 So we think as the state law is very conclusive here,
6 there is no authority to file. And we recognize that the
7 debtor may try to argue that shareholders can rectify or do
8 those type of things in place of a board, but that's not
9 exactly right. And so if you looked at Texas Bus. Org. Code
10 21-101 (sic), in the unique situation which is unprecedented
11 here because there hasn't been an elimination of the board of
12 directors, but if the board of directors were eliminated by a
13 resolution of the shareholders, that has to be done in one
14 forum and one forum only. And that is under subsection (b)
15 again of Texas Bus. Org. 21-101 (sic), which requires a
16 shareholder's agreement -- I'm quoting now, "authorized by
17 this section must be continued in a certificate of formation
18 of bylaws, if approved by" -- and this is the important
19 part -- "all of the shareholders at the time of the
20 agreement."

21 All of the shareholders have to do this. So the idea
22 that only the Goodmans as fifty one percent-majority
23 shareholders could come in and authorize this type of action,
24 that's not appropriate. And the way -- and I'm going to get a
25 little corny here, but the way I think of this is kind of an



Closing Argument - Mr. Langley

1 illusion to a Christmas time movie. And I think of the Will
2 Ferrell Elf, where he hears, "Santa. I know him. I know
3 him." I know Judge Nelms. Right? We know who Judge Nelms
4 is.

5 But then you go up to him and you say wait a second.
6 Pull on the beard; you're not Judge Nelms. You're John
7 Goodman. How did you get here? And you say well, I have a
8 consulting agreement. Well, how'd you have a consulting
9 agreement?

10 And he points to the person next him, and he says
11 that person in the green hat, that Sandra Sondrup (sic) is my
12 administrative assistant that authorized my consulting
13 agreement, which in effect says that he has no company
14 oversight. I would ask the Court to spend considerable time
15 looking at that consulting agreement and say it doesn't raise
16 red flags that a consultant can be hired to run a multi-
17 million-dollar business or what was a multi-million-dollar
18 business and do so without any governance authority from the
19 board or any governance authority from shareholders. That is
20 remarkable. It's shocks the conscience remarkable.

21 And I would ask that you spend some time looking at
22 that. That is Exhibit 8 that FedEx introduced. And only
23 through that consulting agreement was Mr. Nelms' engagement,
24 the Debtor Exhibit 3 executed. So at this point, we are
25 literally relying on Ms. Sondra as the chief of staff, which



Closing Argument - Mr. Langley

1 Mr. Konicov in the deposition transcript at Exhibit 5 of FedEx
2 admitted was an administrative assistant to Mr. Frinzi, who is
3 no longer there.

4 This company, this motion to convert all originated
5 from a chief of staff administrative assistant acting on
6 behalf of a company. And that is not valid corporate
7 formality. That is simple -- under the Franchise Services of
8 North America case in the Fifth Circuit, this Court has --
9 again, I will cite. This Court has no alternate but to
10 dismiss the petition, here the motion to convert.

11 So we think the state law question is overwhelmingly
12 against the debtor here. We think that this has to be done
13 under state law. It wasn't done under state law, and that is
14 conclusive. Moving to the federal question.

15 THE COURT: Mr. Langley.

16 MR. LANGLEY: Which again --

17 THE COURT: Mr. Langley --

18 MR. LANGLEY: Sure.

19 THE COURT: Before you go on, I've flipped a few
20 times to find the full citation for Franchise Services of
21 North America. I think that I wrote down 891 F.3d 198. Is
22 that correct?

23 MR. LANGLEY: That's correct, yes, Your Honor.

24 THE COURT: Okay. Thank you very much. Please
25 proceed.



Closing Argument - Mr. Langley

1 MR. LANGLEY: And to be fairly candid, I know that
2 case well because I was the debtor's attorney that got slapped
3 on the hand for filing it. So I have been in Mr. Parham's
4 shoes before. It's uncomfortable but you live to move on.

5 THE COURT: Do as I say not as I do.

6 MR. LANGLEY: That's exactly right. So I think the
7 state law question based on the evidence we heard, it's
8 obviously a more difficult -- because it's an evidentiary
9 question here. But I think it's very conclusive based on the
10 record that you saw that you can decide that without even
11 getting to this federal question.

12 But if you do get to the federal question that you've
13 been wrestling with today, I would suggest this, that 706(b)
14 does authorize only the debtor to file that type of motion to
15 convert. And I recognize that you say he'll be written out of
16 the Code if the trustee was the only one. But I actually can
17 cite you a case in the Northern District of Texas where the
18 trustee did move to convert under 706(a).

19 And that's the Acis Cap Management, L.P. case, 604
20 B.R. 484. And that one's pretty fresh. That's a 2019
21 decision of the bankruptcy court that was affirmed on appeal.
22 And that came back where the trustee -- after being put into a
23 Chapter 7, the debtor was determined to need to be in a
24 Chapter 11 because it had a business to operate and it needed
25 to reorganize.



Closing Argument - Mr. Langley

1 So there was a time when a chapter 7 trustee will do
2 what's right and put that company into a Chapter 11. So is it
3 rare? Yes. I would suggest it is very rare. But other than
4 that rarity with a corporate debtor, it's not rare for an
5 individual.

6 An individual should be able to because they have
7 personal rights. And I think we go back to the Weintraub
8 case, and I think the reason all counsel keeps pointing back
9 to it is it's so important because they talked about a very
10 personal right. And that's the privilege that every person
11 has related to attorney-client privilege. That's a very
12 personal right. That's as personal of a right as moving under
13 706 to convert. And that personal right was determined by the
14 United States Supreme Court to be held only by the trustee at
15 that point.

16 And so while I recognize yes, there's a desire to
17 provide some type of sympathy to a debtor that's involuntarily
18 forced into Chapter 7, but 706(a) is not that sympathy. And I
19 do think the Weintraub case, which has again been applied to
20 both corporations in the Weintraub and partnerships in the
21 Fifth Circuit through the Campbell case, those are personal
22 rights that are lost.

23 The debtor is not the trustee. I agree with Mr.
24 Silverstein on that, but here, the debtor can only act through
25 the trustee. And we know that through Rule 6009. Again, I



Closing Argument - Mr. Langley

1 pointed to that yesterday. I would ask again that the Court
2 spend some time looking at the statutory -- not the statutory
3 language, but the rule's text. And it very clearly says the
4 trustee may prosecute or may enter an appearance and defend
5 any pending action or proceeding by or against the debtor.

6 That's not the estate. That's 323. And then the
7 second part of that sentence does talk about prosecute any
8 action or proceeding in behalf of the estate before any
9 tribunal. So it's twofold. The trustee has two rights.
10 They administer the estate and represent the estate, but the
11 trustee also carries on and conducts the debtor's business if
12 that's what it's to do.

13 And that's very clear from Rule 6009. And I think
14 there's no counter-response to Rule 6009. The only thing I
15 heard is as a counter-response in opening statements was
16 Section 341(d), which talks about a debtor appearing at the
17 meeting of creditors. The argument was how does a debtor
18 appear at the meeting of creditors if it's the trustee. And
19 that's actually a pretty fair point.

20 Except when you look at 341(d). 341(d) is specific
21 to individuals. It talks about discharge. It talks about
22 reaffirmation agreements. We all know as regular
23 practitioners in bankruptcy court that a corporation doesn't
24 receive a discharge in Chapter 7.

25 So all those issues under 341(d) are just



Closing Argument - Mr. Langley

1 inapplicable to a corporation. So Congress didn't screw up.
2 It simply provided a statute that's irrelevant to a corporate
3 debtor that doesn't receive a discharge or need to reaffirm
4 any agreements.

5 We think that the federal rule that has been adopted
6 by this point by three different panels of court of appeals,
7 the Tenth Circuit in C.W. Mining, the Tenth Circuit in Bear
8 Creek, and the Fourth Circuit the -- I apologize. I've got it
9 here somewhere, the Public-Sector Solutions case.

10 THE COURT: Right.

11 MR. LANGLEY: I don't have that in my brief, so if
12 you need the citation that's 602 F.App'x 929.

13 THE COURT: You gave that one to me yesterday.

14 MR. LANGLEY: You really have to -- okay. Yeah, you
15 really have to go to the underlying memorandum decision from
16 the district court to get to how that was decided because it
17 was a pretty much summary affirmance. But at this point,
18 we've seen now nine different court of appeals judges hold
19 that a debtor in a Chapter 7 case is the trustee.

20 And I think Mr. Silverstein was also right, like what
21 is the sympathetic situation? What if a debtor is placed in
22 an involuntary Chapter 7 and really should be in a Chapter 11,
23 but we have a hardheaded trustee that only wants to keep it in
24 Chapter 7? The answer to that is 706(b). And that's where
25 any party-in-interest including debtor's former management can



Closing Argument - Mr. Langley

1 move and show cause to say hey, this is not appropriately a
2 Chapter 7 case. I know the petitioning creditors want it
3 here. I know that they thought it was a good place for it to
4 be. But let me demonstrate cause and why this should be a
5 Chapter 11 case and show why it can be reorganized and why
6 it's not hopelessly insolvent.

7 Yesterday, we heard testimony from Mr. Goodman that
8 he thinks his business can reorganize. He had no evidence for
9 that. There are no business assets. There hasn't been
10 business assets. There hasn't been a board of directors.
11 There hasn't been anybody other than an administrative
12 assistant acting for this company at certain points in time.

13 This is a remarkable case. It is the extraordinary
14 exception. It is the atypical case for a corporate debtor to
15 come in here and not have any governance. That is remarkable.

16 And I think the evidence that was put forward
17 yesterday demonstrates under state law they couldn't file this
18 motion to convert. And I think that issue's even moot because
19 federal law has been decided by three different panels. Nine
20 different court of appeals judges have all held that.

21 And I recognize that prior to Marrama there were
22 cases out there that did hold, based on 706(a), that a debtor
23 could come in and convert to Chapter 11 in that situation.
24 The debtor cited one in their brief. That was the -- if I can
25 get to it. I don't have it here, but I think it was like



Closing Argument - Mr. Langley

1 Premier or something, along that line.

2 THE COURT: Yes.

3 MR. LANGLEY: That they cited.

4 THE COURT: Yes.

5 MR. LANGLEY: Eastern District of Texas case.

6 THE COURT: Yes.

7 MR. LANGLEY: But if you look real closely at that
8 case, it made the same error that the debtor did in the motion
9 to convert saying that there's absolutely right to convert.
10 The Marrama conclusively overhauled.

11 So the idea of the debtor's case there being support
12 for its position is citing to a Nebraska Bankruptcy Court that
13 was pre-Marrama and had an absolute right. If there is no
14 absolute right to convert, 706(a) doesn't make any sense for
15 the purpose of where we are here today and the purpose of that
16 case.

17 And so we would suggest that Marrama clearly held
18 there is no absolute right to convert. So this is a pretty
19 easy question then. There always have to be some type of
20 analysis whether there is cause to convert. Either it's the
21 debtor's burden under 706(b), or it's the opposing party's
22 burden under 706(a).

23 Your Honor's going to hear that at a later date if
24 she -- if you don't decide to resolve this on standing
25 grounds. We think you should. But we think that the evidence



Closing Argument - Mr. Langley

1 that you've already seen is going to make it even more
2 overwhelming once we have time to get in and see bank
3 statements and all the other stuff that was done during this
4 period.

5 We don't think there's a need for all that discovery.
6 It's going to be expensive on all our parties to do that. We
7 think the evidence clearly states there's no state law
8 authority here for this motion to convert. We think that
9 federal law is conclusive that there is no federal authority
10 here because the trustee is the only party, after its
11 appointment and the order for relief, to do that.

12 Again, the debtor's former management is not out of
13 luck. They can move. Mr. Parham is fully capable of moving
14 on behalf of debtor's former management under 706(b) and
15 demonstrating cause, again, that this is not hopelessly
16 insolvent and that there is reorganization. We just don't
17 think it's appropriate that the opposing creditors are
18 forced -- even the trustee are forced to carry that burden
19 under 706(a).

20 And with that, Your Honor, I will conclude, unless
21 you have any further questions.

22 THE COURT: Thank you, Mr. Langley. You're an
23 incredibly skilled oralist. I'm not sure if you ever breathed
24 during that presentation. So I do have a few questions for
25 you. You argue with amazing rapidity. So here are my



Closing Argument - Mr. Langley

1 questions for you.

2 You cited to me 341(d). Looking at 341(d)(2), it
3 says prior to the conclusion of the meeting of creditors, the
4 trustee shall orally examine the debtor to ensure that the
5 debtor in a case under Chapter 11 of this title is aware of --
6 number (2) the debtor's ability to file a petition under a
7 different chapter of this title. So corporate authority aside
8 because we will talk about corporate authority a great deal.
9 Or shall I say the debtor and I will talk about corporate
10 authority a great deal.

11 How is that consistent with your argument that after
12 the order for relief is entered and a Chapter 7 is filed that
13 the debtor cannot move to convert and cannot seek to file
14 under a new chapter?

15 MR. LANGLEY: So I would turn to 341(d)(1) and
16 suggest that that -- excuse me, (d)(2) the ability to file
17 under a different chapter is not related to the context we're
18 in. That's related to a Chapter 7 case where you have a means
19 test and you have to go through the means test and determine
20 whether they should more appropriately be in a Chapter 13
21 case.

22 So I think that's what that is contemplating. It's
23 not really the U.S. Trustee or the Chapter 7 trustee trying to
24 figure out whether this debtor should have been put in Chapter
25 11 or Chapter 7 case. That could be done through other means.



Closing Argument - Mr. Langley

1 Really, the purpose Congress was intending through
2 this provision, again, was it's something that has to occur
3 related to the meeting of creditors is that means test to
4 figure out whether they are even eligible for Chapter 7. So I
5 think it's more focused on whether there's eligibility to
6 begin with for the Chapter 7 case, not trying to figure out if
7 there's another more beneficial chapter that might be
8 voluntarily sought after.

9 And so that I think is just sort of a distraction. I
10 don't think it gets to the fact that this estate under 323 is
11 very clearly administered by the debtor. I don't think
12 that -- I don't know how you read Rule 6009 any differently
13 than to say that there's two obligations of the trustee. One
14 is on behalf of the debtor, and one is on behalf of the
15 estate.

16 Again, I would point you back to the Tenth Circuit
17 case.

18 THE COURT: My reading of 6009 -- my reading of 6009
19 basically is that its applicability is to pending actions when
20 the case is filed. So the debtor can be in a pending action
21 in a variety of instances when a case is filed. And this says
22 that the trustee may enter an appearance and defend any
23 pending action by or against the debtor. That's where the
24 trustee can step on. That's what this means.

25 MR. LANGLEY: Your Honor, and that may be true, but



Closing Argument - Mr. Langley

1 doesn't that ask the next question? If the trustee can take
2 over pre-petition litigation where clearly there was
3 authorization on behalf of the former management to act,
4 doesn't that very conclusively evidence that after the fact
5 that would be the same situation?

6 Why could the debtor take over clearly authorized
7 actions outside of bankruptcy but not take over unauthorized
8 actions within the bankruptcy? That's -- it seems to suggest
9 the same rule for both positions.

10 THE COURT: Right. And again, not arguing with you
11 on corporate authority. Questioning your proposition that
12 this debtor may not seek to convert under 706(a), again,
13 because that right is only in the hands of the trustee. And
14 again, in the Acis case, I know that the trustee -- the
15 Chapter 7 trustee moved to convert that case. But I don't
16 recall any portion of that decision saying that the debtor
17 could not have so moved.

18 MR. LANGLEY: You're correct. That wasn't ever put
19 at issue in that case. And I don't know the cases that you
20 have otherwise read, but I'm not sure this has been put
21 forward in any of those other cases. But what I do know --

22 THE COURT: Well, actually, a lot of them you've
23 cited.

24 MR. LANGLEY: -- is if --

25 THE COURT: Interestingly enough, a lot of them you



Closing Argument - Mr. Langley

1 actually cited, Mr. Langley, because -- and let me -- I'll get
2 you there. That's not where I found them, but when I was just
3 flipping through your brief looking for that cite, I just saw
4 them. I thought that was interesting.

5 So at footnote 2, you cite the Mercury Data decision,
6 the George Love decision, the Broad Creek Edgewater decision.
7 I think in your brief you also cite, if I'm not mistaken,
8 Euro-American decision. Let's see, you also --

9 MR. LANGLEY: Yes, Your Honor. And let me address --

10 THE COURT: And there --

11 MR. LANGLEY: Let me address those.

12 THE COURT: But there are a variety of decisions that
13 also add to that, Breakwell, which you also cited. And
14 there's at least one or two others including FMO Associates
15 II, which is an Eastern District of New York decision at 402
16 B.R. 546

17 The long story short is that each of these -- in each
18 of these cases, there was an involuntary, and the bankruptcy
19 court allowed the debtor to be heard on whether or not that
20 debtor should convert to another chapter. Again, corporate
21 authority aside, in each of those cases -- and Judge Clark
22 said the same thing in Premier General Holdings, which I do
23 believe technically was post-Marrama because Marrama is 2007
24 and Judge Clark's decision in Premier General Holdings was
25 Western District of Texas 2010.



Closing Argument - Mr. Langley

1 So in each of these cases -- in fact, Judge Clark --
2 I'll read to you what he says. He says, "What is more, even
3 if an order for relief is entered on a petitioning creditor's
4 involuntary Chapter 7 petition, the debtor has a near
5 unbridled right to convert to Chapter 11."

6 I grant you Marrama says no absolute right and gives
7 the circumstances. He says, "The House Report observes that
8 'the policy of the provision is that a debtor should always be
9 given the opportunity to repay his debts...' Not
10 surprisingly, the Rules contemplate that, while a conversion
11 under 706 is accomplished by motion, it is not a contested
12 matter, and a court may rule on a motion without a hearing.

13 "The debtor's choice of chapter thus ought to be
14 honored, even if that choice is expressed as a voluntary
15 petition filed after petitioning creditors have filed an
16 involuntary" -- and then he quotes the Nebraska decision that
17 you cited.

18 But he says -- let's see -- "There is little
19 practical reason to deny a debtor, the subject of an
20 involuntary, the preference it has expressed for a given
21 chapter, whether by the filing of a motion to convert or by
22 the filing of a voluntary petition under a given chapter in
23 the face of an involuntary. There is every reason, to the
24 contrary, to honor that choice, given the intentions of
25 Congress expressed in both the structure of the Code and the



Closing Argument - Mr. Langley

1 legislative history to the Code."

2 So again, we all agree that Marrama applies. Supreme
3 Court wins every single time. We can agree upon that. But
4 what I'm saying is that this case and at least six other
5 bankruptcy cases that I came to within thirty minutes all say
6 a corporate debtor has the right to try.

7 Now, again, corporate authority aside, everything
8 that we've talked about with the Texas statutes, everything
9 we've talked about with the issues with the consulting
10 agreement, the shareholder agreement, et cetera, those may
11 carry the day. But I am struggling mightily with not giving a
12 debtor with proper corporate authority the ability to seek to
13 convert.

14 MR. LANGLEY: Yes, Your Honor. And let me briefly
15 address some of the cases you cited. So the George Love case
16 was pre-Marrama. The Broad Creek Edgewater was pre-Marrama.
17 The Woodruff case -- or excuse me, the -- you cited another
18 case that wasn't post-Marrama. I don't know the specifics on
19 that. The Euro American Lodging, again was pre-Marrama. I
20 believe most of the authority you cited was all pre-Marrama.
21 And that gets back to this absolute right.

22 If there's an absolute right to convert, it does seem
23 like a different world that we're in than we are today with
24 Marrama. If the debtor has a absolute right to convert --

25 THE COURT: Do I have the wrong date of the Marrama



Closing Argument - Mr. Langley

1 decision? The Marrama decision came down -- am I incorrect it
2 was February 2007?

3 MR. LANGLEY: I believe it was 2007. That's correct.

4 THE COURT: And George Love is March --

5 MR. LANGLEY: Those other cases --

6 THE COURT: -- 2007, Broad Creek is July 2007, Euro-
7 American is April 2007, Mercury Data is 2018, FMO Associates
8 II is 2009, Eugene Alexander, Inc. -- well, that's way early,
9 and Breakwell's 2010. Am I missing something?

10 MR. LANGLEY: Your Honor, and again, I'm not prepared
11 to go through the specifics but those all are decided right at
12 or around the time of Marrama then. And I think, you know,
13 the old saying is old habits die slow. They die hard. And I
14 think the Premier case that you cited in the Eastern District
15 of Texas is that type of example where he's still citing back
16 to pre-Marrama decisions. He's still relying on pre-Marrama
17 practice.

18 And I don't think there's any statutory basis for
19 that. And I turn you again -- I think those Tenth Circuit
20 cases are extraordinarily well reasoned. And I cite the Bear
21 Creek Trail case now. The Bankruptcy Code makes no provision
22 within the structure of Chapter 7 for former management to
23 appear in the proceeding and attempt to assert a separate
24 interest on behalf of the debtor. I mean --

25 THE COURT: And so am I correct --



Closing Argument - Mr. Langley

1 MR. LANGLEY: -- there could not be a more conclusive
2 statement.

3 THE COURT: Am I correct that Bear Creek -- because I
4 did have an opportunity to sit with C.W. Mining for quite a
5 bit, given your heavy reliance upon it in your papers. C.W.
6 Mining is an appellate decision dealing with a person
7 aggrieved test, which is an appellate policy. Okay? And I'm
8 quoting from C.W. Mining.

9 But this circuit has adopted the rule that appellate
10 review of a bankruptcy court order is limited to persons
11 aggrieved by that order. To qualify as a person aggrieved, a
12 person's rights or interests must be directly and adversely
13 affected pecuniarily by the decree or order of the bankruptcy
14 court. Accordingly, unless the estate is solvent and an
15 excess will eventually go to the debtor, or unless the matter
16 involves rights unique to the debtor, the debtor is not a
17 party aggrieved by orders affecting the administration of the
18 bankruptcy estate.

19 That's an appellate policy. How does that affect
20 whether the debtor can act within the bankruptcy? Whether or
21 not the debtor is going to have the authority to appeal any
22 order of this bankruptcy court, I am sure that the creditors
23 will -- creditors will beat the debtor over the head with C.W.
24 Mining. But how does that affect what's going on inside the
25 bankruptcy court?



Closing Argument - Mr. Langley

1 MR. LANGLEY: Yes, Your Honor. If you look at C.W.
2 Mining, it's a little bit more intricate than that. That was
3 the question presented, whether there was person aggrieved
4 standing for the debtor to so move and appeal.

5 But what the Tenth Circuit did is it actually backed
6 away from that question and said no, no, we're going to
7 address a different question. And that's does the person
8 that's here even have authority to make the appeal. And
9 that's what they decided. It wasn't a standing question they
10 decided. It was an authority question. And they said no.

11 THE COURT: Standing on appeal.

12 MR. LANGLEY: This has to -- I'm sorry?

13 THE COURT: Standing on appeal, no?

14 MR. LANGLEY: No, Your Honor. That is not what was
15 decided. It was an authority question not a standing question
16 that ended up being decided in that case. And the authority
17 question was does the debtor even get -- is the debtor even
18 represented here. And the answer was no because it wasn't the
19 Chapter 7 trustee, and so they dismissed it because the
20 debtor -- the purported debtor hadn't filed the motion.
21 That's different than standing whether the debtor itself can
22 appeal.

23 And so that's where I think we've got to focus on it,
24 and the C.W. Mining case makes that very clear distinction in
25 its later findings is we aren't saying the debtor can't



Closing Argument - Mr. Langley

1 appeal. It can appeal. But the debtor can't appeal through
2 the purported authority of its former management because, at
3 the time of an order for relief and the appointment of a
4 Chapter 7 trustee, there no longer is authority in that former
5 management because they have been completely ousted under the
6 Weintraub decision and placed in the hands of a trustee.

7 So I'm squibbling on a small technicality, but I
8 think it's an important technicality that the C.W. Mining case
9 did not decide standing. It decided the authority question
10 that's at issue. And that's where I think the case is the
11 exact same situation.

12 We aren't arguing that the debtor can move under
13 706(a). It can. There is standing for a debtor to move under
14 706(a). The question is who has that authority. That's a
15 different question than standing. And the authority here is
16 clearly vested in the trustee. And it clearly was not vested
17 in whoever purported to act on behalf of the debtor here.

18 And so that's the distinction I think that's hard to
19 make but it is the distinction we're trying to make is this is
20 not a standing under 706(a). There is standing by the debtor
21 under 706(a), but who is the debtor? An inanimate objection
22 cannot act on its own. It has to authorize -- act through
23 authorized agents. That's the FSNA case. And we know that
24 only authorized agent after filing of a Chapter 7 order for
25 relief is the trustee, and that's the position we're taking.



Closing Argument - Mr. Langley

1 Again, it is a technical, it is a legal position. It
2 is not an easy decision. It involves corporate law and
3 bankruptcy law, and they often don't intermingle very easily.
4 But I think that's why C.W. Mining, Bear Creek were decided to
5 well is I think they actually did blend those two areas really
6 well together.

7 THE COURT: So essentially -- so obviously, C.W.
8 Mining is in the instance of a conversion from an 11 to a 7.
9 Right? And so the Tenth Circuit says essentially it was the
10 debtor's obligation to seek to appeal before the Chapter 7
11 trustee was appointed.

12 MR. LANGLEY: So the facts -- the facts in CWR that
13 an involuntary 11 was filed and immediately there was a motion
14 to convert to 7 that was granted, and the debtor tried to
15 challenge the involuntary bankruptcy on appeal. And so that
16 was the issue that was brought up.

17 And the position was prior to the conversion when it
18 was a Chapter 11 they probably could have challenged that on
19 appeal. But after the Chapter 7 trustee was appointed, there
20 was a complete ouster of that former chapter's management.
21 Therefore, the involuntary could no longer be challenged.
22 That's essentially what we're suggesting is the position here.
23 It's on appellate standing issue, but it's an authority to
24 file question that would apply in that case in C.W. Mining and
25 in the same motion to convert that we have here.



Closing Argument - Mr. Langley

1 And you see -- and I apologize, I don't have the
2 exact cites, but it's later on in that opinion. I think it's
3 section 3 that talks about debtor's management.

4 THE COURT: It's section --

5 MR. LANGLEY: And it goes through that analysis.

6 THE COURT: Yeah. I have it. It's right above
7 section 3. Right.

8 MR. LANGLEY: Yeah.

9 THE COURT: Oh, I see there's a 3 subsection as well.
10 Yes, I got you. Under those facts, I see the nuance where the
11 court is basically saying you had an opportunity --
12 essentially, the debtor had an opportunity during the case,
13 and it didn't appeal that -- it didn't appeal that order. It
14 says the corporate -- it's again the corporate managers, which
15 is a little different than what we have here, but it says the
16 corporate managers failed to appeal the conversion to Chapter
17 7.

18 Okay. Well, like you said, I will sit with it for
19 some time. But I certainly appreciate your arguments, Mr.
20 Langley. Thank you very much.

21 MR. LANGLEY: Thank you, Your Honor.

22 Ms. Sixkiller.

23 MS. SIXKILLER: Yes, Your Honor. In the interest of
24 brevity and keeping with my five-minute maximum that I
25 promised, ARRIS has nothing to add to the closing statements



Closing Argument - Mr. Langley

1 that have already been presented by the interim trustee's
2 proposed counsel and the other creditors.

3 THE COURT: Okay. Thank you very much, Ms.
4 Sixkiller.

5 MS. SIXKILLER: You're welcome.

6 THE COURT: Mr. Schaffer, anything to add today?

7 MR. SCHAFFER: Your Honor, true to my word, I have
8 nothing do add.

9 THE COURT: Okay. Thank you very much, Mr. Schaffer.

10 MR. RUKAVINA: Your Honor, before Mr. Parham gets the
11 last word, may I have a minute to address a question that you
12 had for Mr. Silverstein?

13 THE COURT: Okay.

14 MR. RUKAVINA: Thank you. The Court asked quite
15 rightfully that why doesn't 706(a) say the individual debtor
16 because the Code does in certain instances say individual
17 debtor. But the Court I don't think would be surprised
18 because I know the Court knows Chapter 12 and 13 very well;
19 those don't say individual debtor. Those say debtor. The
20 debtor shall file a plan. The debtor may move to convert.

21 It's inconceivable that the word of the debtor in
22 Chapters 12 and 13 would refer to a corporation. Chapter 9
23 talks about the debtor -- debtor, debtor, debtor. It's
24 inconceivable that a human being would be a Chapter 9 debtor.

25 So we need to look at the context. In other words,



Closing Argument - Mr. Langley

1 Congress, as wise and precise as it may be sometimes says duh,
2 of course we mean individual debtor in Chapter 13 because
3 that's all it can be. So let's go back to 706(a), and before
4 we read 706(a), Your Honor, there are three possibilities.
5 The debtor can be only an individual debtor, the debtor can be
6 only a corporate debtor, or the debtor may be both.

7 706(a) says the debtor may convert a case under this
8 chapter to a case under Chapter 11, 12, or 13. The only
9 possible definition as between those three that works in each
10 of those is an individual debtor because a corporate debtor
11 can never be a debtor under 12 or 13. So using logic, trying
12 to avoid ambiguity, I would urge -- and I would agree with Mr.
13 Silverstein that only an individual debtor has a right under
14 706(a).

15 And as I've put in my objection, this motion really
16 is filed under 706(b), which is a different standard. So I
17 would urge, again, to avoid contextual problems, to avoid
18 ambiguity, that the Court read it as such. Mr. Seidel also
19 wanted me to tell the Court I think very correctly all those
20 cases that the Court mentioned, and the Court noted that
21 perhaps the issue wasn't raised; cases where issues are not
22 raised should not be precedential, Your Honor.

23 We are raising the issue today. We don't know why it
24 wasn't raised in other cases. But to us, it became a very
25 obvious issue.



Closing Argument - Mr. Langley

1 And the final point I'd like to make, we touched upon
2 it yesterday. Again, I don't want to steal Mr. Parham's
3 thunder. I know he's going to go last. But if the Court is
4 inclined to take some time, short time, and then if the Court
5 is inclined to find what we call standing and schedule an
6 evidentiary hearing later, the Court mentioned yesterday that
7 we'll talk about what Mr. Seidel's role may be or not.

8 THE COURT: Sure.

9 MR. RUKAVINA: I just want to add that ambiguity
10 ought to be avoided at all cost. I think that if the case is
11 in Chapter 7, it should remain clearly in that, so that
12 everyone knows what their roles are, so that debtors aren't
13 opening DIP accounts, so that there's no 363(b) and subsequent
14 questions as to what is an ordinary course transaction, so
15 there's no 549.

16 If we're going to wait until sometime in January for
17 the evidentiary portion, then Mr. Seidel humbly suggests even
18 if he has to kick the 341 down the road a little bit that he
19 wants to know what his duties are. And because they're still
20 in the state to protect, everyone's best served by it staying
21 in a 7 unless and until the Court actually orders otherwise.
22 Thank you, Your Honor.

23 THE COURT: Thank you, Mr. Rukavina. I appreciate
24 that.

25 MR. SILVERSTEIN: Your Honor, can I have ten seconds



Closing Argument - Mr. Langley

1 just to clarify something that counsel just said? I think he
2 misspoke a drop. May I?

3 THE COURT: You think he misspoke?

4 MR. SILVERSTEIN: I think he inadvertently misspoke
5 because when he was talking about who has authority to act for
6 a corporate debtor under 706(a), there needs to be the
7 distinction between pre-entry of order for relief and post-
8 entry of order for relief.

9 Pre-entry of order for relief, as we typically see in
10 a voluntary is before the order for relief is entered. The
11 debtor has corporate authority, assuming it exercises it
12 properly. It's post -- it's after the order for relief where
13 there's the -- where the debtor does not have authority, and
14 the trustee retains that authority.

15 THE COURT: Okay.

16 MR. SILVERSTEIN: That's all I wanted to make sure
17 the record was clear on.

18 THE COURT: Okay. Thank you very much, Mr.
19 Silverstein.

20 All righty, Mr. Parham.

21 MR. PARHAM: Your Honor, could we just take a five-
22 minute break before we start with this?

23 THE COURT: All righty. That's fine. We'll take
24 a -- it's 12:25. We'll be on recess until 12:30.

25 THE CLERK: All rise.



Closing Argument - Mr. Parham

1 UNIDENTIFIED SPEAKER: Your Honor, I didn't hear --
2 I'm sorry. I didn't hear what Mr. Parham said.

3 THE COURT: Mr. Parham asked for a short recess, so
4 we're going to recess from 12:25 to 12:30.

5 UNIDENTIFIED SPEAKER: Okay. Thank you.

6 THE COURT: You're welcome.

7 THE CLERK: All rise.

8 (Recess from 12:25 p.m. until 12:33 p.m.)

9 THE CLERK: All rise.

10 THE COURT: Please be seated. All right, ladies and
11 gentlemen, we're going to go back on the record in case number
12 22-31641, Goodman Networks. I think when we -- before the
13 break we had concluded closing arguments primarily with
14 respect to the objecting creditors. And I'll now hear from
15 the debtor.

16 Mr. Parham.

17 MR. PARHAM: Well, the arguments, Your Honor, have
18 morphed as we've gone along here. We started with the
19 question as to whether or not the debtor lost the ability to
20 continue with an involuntary. And somehow that's moved on to
21 state law issues which were raised just Sunday, in addition
22 not what we'll call the federal issues under 706.

23 You know, as we said yesterday, and I'll start with
24 706. And I understand the Court's got some corporate
25 authority issues that we're going to be discussing here



Closing Argument - Mr. Parham

1 shortly. But to start with under 706(a), we do think it's a
2 plain reading of the statute. And it says debtor, and just
3 like I think the Court noted that there's a difference between
4 trustee and debtor, there are plenty of sections of the
5 Bankruptcy Code, plenty of provisions that talk about
6 individual debtor, distinguishing individual debtor from
7 debtor.

8 And it's not surprising that in Chapters 12 or 13,
9 which are only individuals, that you would talk about the
10 debtor -- or 13 in particular, or 9, which is a municipality.
11 You talk about the debtor because there's no debtors other
12 than a municipality.

13 But the Court -- Congress clearly knows how to make a
14 distinction, and it didn't make the distinction in Section
15 706(a). The other point I would make with respect to 706(a)
16 is that it says that the debtor may convert a case under this
17 chapter to -- at any time. It doesn't say prior to the
18 appointment of a trustee, prior to the entry of an order for
19 relief.

20 The statute says that the debtor may convert a case
21 under this chapter at any time. And if you can convert, then
22 certainly it means that you can file a motion to convert.
23 Certainly, it means you can go to a contested hearing on a
24 motion to convert particularly in the aftermath of Miramar.

25 So to me, to us it's clear that we have a right under



Closing Argument - Mr. Parham

1 the federal statutes to move to convert and to prosecute the
2 motion, notwithstanding the appointment of a trustee. I think
3 the Court was right that C.W. Mining deals with the ability on
4 an appeal as opposed to -- where you were talking about
5 appellate rights versus what you can do in the bankruptcy
6 case. And if we got to an appeal, then we would address
7 those.

8 But what they're doing -- what they're asking the
9 Court to do is to take an extreme minority position at this
10 point. One which is contrary to the practice in this
11 district, when you look at Foster and you look at Brake Bill
12 (ph.). And in those cases you have trustees appointed and the
13 debtors are prosecuting motions to convert. In Miramar in
14 front of the Supreme Court, the debtor is prosecuting a motion
15 to convert over the objection of a trustee.

16 And the argument, frankly, that you can't consider
17 cases where issues aren't raised, such as the standing
18 issue -- cases where the standing issue wasn't raised ignore
19 the fact that courts always have the obligation to look at
20 jurisdiction. And what they're basically arguing is that
21 there's no jurisdiction for a debtor to bring a motion to
22 convert once a trustee has been appointed.

23 And it's not clear to me at this point -- at one
24 point in time, I thought they were arguing that we didn't have
25 the motion -- the authority to file the motion to convert.



Closing Argument - Mr. Parham

1 Then it seemed that they were saying well, you lost it once a
2 trustee was appointed. So you could file it, but you can't
3 prosecute it.

4 I would argue that we can file it and we can
5 prosecute it. And I'm not sure which way -- and obviously, it
6 doesn't make a whole huge difference here which way the -- you
7 know, because either way, if we're out, we're out. But we
8 shouldn't be out.

9 And with respect to the cases they cited, I would
10 just note that the Fourth Circuit opinion they cited was
11 unpublished. It was all of about one paragraph long. Bear
12 Creek basically just followed C.W. Mining.

13 And again there, I think it's significant that it was
14 an 11 that was converted to 7. And so we are talking on
15 appeal, which was the first point in time at which a Chapter 7
16 trustee would have appeared.

17 So we think that under the case law, under the
18 practice, under the plain reading of the statute -- and I know
19 the Court spend a lot of time with it, and I won't spend a lot
20 of time with it. It's very clear that we have standing to be
21 here and to prosecute a motion to convert back to Chapter 11.

22 And frankly, and contrary to counsels' argument, the
23 debtor gets to choose the chapters generally speaking, unless
24 there's a cause otherwise. The cause isn't a creditor vote,
25 as Mr. Rukavina seemed to suggest that we all these creditors



Closing Argument - Mr. Parham

1 who don't want it in Chapter 11, so we shouldn't do it. But
2 it's not a creditors' vote. The debtor does have that option.

3 So with that, I will turn to the corporate
4 eligibility issue. And the first thing I would note is that
5 Mr. Rukavina handed up Texas statutes earlier today. These
6 statutes, when it refers to Chapter 11 it's referring to
7 Chapter 11 of the TBOC, not Chapter 11 of the Bankruptcy Code.
8 This whole section deals with a voluntary winding up under
9 state law. It has zero applicability to Chapter 11
10 bankruptcy.

11 And I think the Court would note that to the extent
12 it was suggested that you needed shareholder votes to file a
13 Chapter 11, I think the Court knows that is not what happens.
14 So at the outset, I would simply say that they completely
15 missed on that. And those statutes are not applicable to
16 Chapter 11 bankruptcy cases.

17 So going along, so what is the evidence on corporate
18 authority? The evidence is that Mr. Nelms was appointed as a
19 director, sole director. That Mr. Nelms approved filing the
20 motion to convert. That was his testimony. And so you do
21 have the sole board member approving the filing of the motion
22 to convert. So to the extent that board approval -- and in
23 that capacity, which is the only capacity he had with the
24 company, so you do have board approval of filing the motion to
25 convert.



Closing Argument - Mr. Parham

1 If you're talking about the testimony with respect --
2 the consent obviously is in evidence, the consent of the
3 shareholders reciting the bylaws. And we've proved up all the
4 signatures were received. The timing of the signatures I
5 don't believe is in evidence. What is -- what was discussed
6 was the timing I think of Mr. Goodman sending the signed
7 consents to Mr. Nelms.

8 Whether those consents have been signed -- well, they
9 obviously were signed prior to that time. But the exact time
10 that they were signed I don't believe is in evidence. And I
11 would argue that, in fact, that's in essence the ships passing
12 in the night that the Court indicated yesterday. I mean, it
13 all happened within a very short period of time, within --
14 frankly, within a few minutes of each other one way or the
15 other.

16 But the consents were in place before the motion to
17 convert was filed. So you have a duly appointed director, who
18 had -- who authorized the filing of the motion to convert, if,
19 in fact, you would equate a motion to convert with the
20 petition. So you have that.

21 In terms of the retention of Mr. Nelms, which was
22 signed by Mr. Goodman, Mr. Goodman --

23 THE COURT: Signed by Goodman MBE.

24 MR. PARHAM: Right. Goodman MBE, which was the
25 majority shareholder of the debtor. But then you also had the



Closing Argument - Mr. Parham

1 consent appointing him, so I think it's a little bit of belt
2 and suspenders between the two.

3 THE COURT: Is it belt and suspenders?

4 MR. PARHAM: I think it is. I mean, he was
5 appointed, which -- and then do you have to have an employment
6 agreement? Not necessarily. I mean, I think it's very common
7 if you do, but I don't think there's any -- I don't think
8 there's any requirement that any employee or -- in Texas
9 necessarily would have an employment agreement.

10 THE COURT: Okay. So let's take a step back, and
11 let's take these in order.

12 MR. PARHAM: Okay.

13 THE COURT: First, we have the consulting agreement
14 that was admitted as FedEx's 8. That consulting agreement,
15 how is that a valid document?

16 MR. PARHAM: Well, okay, Sondra (sic) Sondrup, if
17 I've pronounced the name correctly.

18 THE COURT: Correct.

19 MR. PARHAM: The testimony is that she was given the
20 authority by the company, by Mr. Frinzi when he was the
21 director and CEO to sign contracts on behalf of the company.
22 And that that authority continued. I mean --

23 THE COURT: Was she -- okay. Let's -- I understood
24 Mr. -- and I will go back and listen to the testimony again.
25 I understood Mr. Goodman's testimony to be he assumed Mr.



Closing Argument - Mr. Parham

1 Frinzi gave her authority. This was his assistant. This was
2 his personal assistant who was executing on behalf of the
3 corporation a consultant agreement --

4 MR. PARHAM: I think that --

5 THE COURT: -- with Goodman MBE, not with Mr. Goodman
6 but with Goodman MBE to the tune of 450,000 dollars. Okay?
7 Is she -- she's not an officer, we know. Correct?

8 MR. PARHAM: She was not an officer.

9 THE COURT: Okay. How does she have authority to do
10 this?

11 MR. PARHAM: Well, I come back to she was given
12 authority by Mr. Frinzi. And I believe the testimony was that
13 he was -- she was given that authority, that that's what she
14 was. I mean, we can all I suspect go back and listen to
15 whether that was assumed or whether that was the case.

16 THE COURT: Sure.

17 MR. PARHAM: But I believe the testimony is that that
18 was, in fact, the case. And, in fact, she was signing, and
19 she was -- had been. I think the testimony also was that she
20 was dealing with lawyers. She was dealing with insurance
21 companies. She was dealing with all manner of people who were
22 dealing with the corporation. So in practice, certainly, she
23 was necessarily executing and conducting business on behalf of
24 the corporation.

25 THE COURT: So at a time when there were no -- I



Closing Argument - Mr. Parham

1 mean, where I'm struggling, Mr. Parham, is this. A company
2 does not act through its shareholders. A company does not act
3 through its directors. A company acts through its officers
4 and its employees.

5 MR. PARHAM: Okay.

6 THE COURT: Okay? So we'll have to assume, first of
7 all, that this employee had authority to enter into a
8 consultant agreement, and it's an insider transaction. Okay?

9 MR. PARHAM: Yeah.

10 THE COURT: It is a transaction between the company
11 and its -- I think what's been described to me as its majority
12 shareholder. Correct?

13 MR. PARHAM: Um-hum.

14 THE COURT: And its majority shareholder. And this
15 is at a time when there is no office of the company -- there
16 is no officer of the company today. Okay? Who is going to
17 act for the company?

18 MR. PARHAM: The consent gives Mr. Nelms, I think,
19 the ability to execute any and all documents. In essence,
20 he's appointed the director. He's also given wide latitude,
21 and he's given wide latitude to appoint someone to carry out
22 those tasks.

23 But I'll go back to -- and let's just talk about what
24 the situation was with Goodman. Mr. Frinzi was the sole
25 director and the sole officer until his resignation. And from



Closing Argument - Mr. Parham

1 that point on, the company mainly was scrambling to replace
2 him. And there was a period where it looked like it'd be
3 Jonathan Goodman, then it became John Goodman. And John
4 Goodman stepped in and began effectively running the affairs
5 of the corporation.

6 THE COURT: But is it John Goodman, Mr. Parham? Or
7 is it an entity -- the consultant that was named was an
8 entity.

9 MR. PARHAM: Well, I think MBE --

10 THE COURT: Was the majority shareholder.

11 MR. PARHAM: Well, the answer is MBE essentially
12 appointed Mr. Goodman to do that, to be the individual who
13 would carry that task out.

14 THE COURT: Where do we have that in evidence?

15 (Pause)

16 MR. PARHAM: Well, I believe it would have to -- it's
17 not in the consulting agreement that I can see. I believe it
18 comes from -- oh, wait, wait, here it is. I'm sorry. We do
19 have it.

20 THE COURT: Which agreement?

21 MR. PARHAM: The consulting agreement itself.

22 THE COURT: Okay.

23 MR. PARHAM: I was thinking that was a big mess. If
24 you go down to paragraph 2 compensation, little (i), John
25 Goodman will serve as representative for the MBE Group and



Closing Argument - Mr. Parham

1 will be the sole recipient of the consultant fee and will be
2 responsible for all taxes associated with the consultant fee.

3 THE COURT: Okay. Thank you.

4 MR. PARHAM: So they do appoint -- they do say John
5 Goodman is going to be the person --

6 THE COURT: Okay.

7 MR. PARHAM: -- who's handling it.

8 THE COURT: Okay.

9 MR. PARHAM: And, in fact, he was. And I think the
10 testimony is that he was, in fact, acting in this capacity
11 before this agreement finally got executed on September 4th.
12 And, in fact, you'll notice that the MBE Group signed it on
13 September 23rd. So it was -- had been in the works for some
14 period of time before Samantha -- Sondra finally signed it on
15 October the 4th.

16 So he was effectively directing it. And at the time,
17 for example, that the objections to the involuntary petition
18 were filed, and the agreement -- the agreement trailed, but
19 the agreement basically what had been represented it would be
20 him, and what the MBE Group had signed. And that's how that
21 worked, and it did designate that Mr. Goodman would be the
22 representative. And that's the capacity in which he signed
23 the engagement letter.

24 THE COURT: But again, so now we are to understand
25 that a consultant to the corporation hired the independent



Closing Argument - Mr. Parham

1 director?

2 MR. PARHAM: He entered into the engagement agreement
3 with Mr. Nelms. The shareholders appointed the director. I
4 don't think that Mr. Goodman could have appointed him. But he
5 did sign as in the capacity as the representative of the
6 manager, pursuant to the consulting agreement. He did sign
7 the engagement letter. It's not the most common.

8 THE COURT: Sure.

9 MR. PARHAM: But the notion that nobody was running
10 the ship, no one had authority is just not true. And --

11 THE COURT: Is it?

12 MR. PARHAM: Well, you had a --

13 THE COURT: I mean, what is a secretary -- their
14 CEO's former secretary? And again, like Mr. Rukavina said,
15 I'm not being -- I'm not being derogatory, but essentially the
16 CEO left the company and left his personal assistant in
17 charge?

18 MR. PARHAM: Well, the chief of staff.

19 THE COURT: Okay. Okay.

20 MR. PARHAM: I mean, we can debate the title.

21 THE COURT: We can debate the title --

22 MR. PARHAM: We can debate the title.

23 THE COURT: -- chief of staff.

24 MR. PARHAM: But there was a person. There was a
25 person, and that person --



Closing Argument - Mr. Parham

1 THE COURT: Who was not an officer and not a
2 director.

3 MR. PARHAM: Right.

4 THE COURT: And at the time she entered into it,
5 there were no directors of this company. There were no
6 officers, and there were no directors. The company was
7 rudderless.

8 MR. PARHAM: At the time that she entered into the
9 consulting agreement, it's true there were no officers or
10 directors. And she was operating under the authority that had
11 been given to her by the director --

12 THE COURT: Is that reflected anywhere?

13 MR. PARHAM: Huh?

14 THE COURT: Is that authority directed -- reflected
15 anywhere?

16 MR. PARHAM: Well, the evidence is Mr. Goodman's
17 testimony.

18 THE COURT: All righty.

19 MR. PARHAM: Do we have a -- no, we don't have a
20 formal corporate document.

21 THE COURT: Are there bylaws, Mr. Parham?

22 MR. PARHAM: The corporation has bylaws, certainly,
23 yes.

24 THE COURT: And did the bylaws say that the -- what
25 do the bylaws for the -- and I recognize they're not in



Closing Argument - Mr. Parham

1 evidence, but I'm assuming these bylaws say that essentially
2 the shareholders have appointed a board. And the board has
3 appointed officers. And that the affairs of the corporation
4 will be handled by its officers. Am I incorrect?

5 MR. PARHAM: I don't know is the answer. They're
6 not -- the bylaws are not in evidence. To the extent that
7 there's a reference to it, it is in the consent agreement
8 which references the bylaws. So they do have bylaws. And
9 those bylaws call for a majority shareholder of the -- for
10 appointment of a director.

11 THE COURT: But how do I know that these shareholders
12 have the authority to act?

13 MR. PARHAM: Well, the only evidence is the testimony
14 that these shareholders are the majority. And the reference
15 in the consent to the bylaws talks in terms of majority -- the
16 majority of the shareholders consenting as validity for the --
17 well, look, as the validity for the act. If you go to --

18 THE COURT: I mean, I recognized, Mr. Parham, that --

19 MR. PARHAM: In the lead in -- in the lead -- I'm
20 sorry.

21 THE COURT: Okay. I'm listening.

22 MR. PARHAM: Yeah, just in the lead in to the written
23 consent, the undersigned shareholders holding a majority of
24 the issued and outstanding shares -- so you have that, and you
25 have Mr. Goodman's testimony.



Closing Argument - Mr. Parham

1 THE COURT: Mr. Goodman testified that he had never
2 seen them. He's not a shareholder.

3 MR. PARHAM: No, he said -- he testified he knew who
4 the shareholders were. He had been a shareholder. He
5 testified he knew who the shareholders were. That Goodman MBE
6 Group was itself held a majority interest because that was
7 necessary in order for it to be a minority-owned business
8 enterprise. And that the others also were shareholders. And
9 MBE alone would have been a majority of the issued and
10 outstanding shares. That testimony is in the record.

11 THE COURT: I'm having a hard time, Mr. Parham,
12 taking the testimony of a former shareholder who at best
13 entered into a transaction with an insider in appointing him
14 as a consultant at a time when there was no officer or
15 director. I'm having trouble taking that as the debtor's best
16 evidence that this written consent of the voting -- of
17 shareholders, again, is an appropriate act to A, ratify that
18 consulting agreement; B, appoint a director. Because of
19 course I don't know what majority of shareholders are needed
20 to appoint a director. I don't know who the directors ever
21 were and what the proper process is for their replacement. I
22 don't have any of that in front of me.

23 MR. PARHAM: Well, I think the testimony and the
24 evidence is that Mr. Frinzi resigned. And that there were no
25 directors until the consent. There's no evidence of any other



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1 directors, and there were no other directors. And then --

2 THE COURT: Okay, so prior to -- so this company has
3 never had any directors?

4 MR. PARHAM: No. No, that's not true.

5 THE COURT: Okay. Who were they?

6 MR. PARHAM: Mr. -- well, Mr. Frinzi was a director.

7 THE COURT: He was a director? Okay.

8 MR. PARHAM: Mr. James Goodman was a director.

9 THE COURT: Okay.

10 MR. PARHAM: I think if you go to Exhibit 15, and I
11 don't have the Exhibit 15 that was introduced that talks about
12 a number of -- unfortunately, it also meshes a number of
13 companies, so I can't look at that and tell you who all the
14 directors were. But I know that at one point in time, and I
15 think until the end of 2021, James Goodman was the director.
16 And then Mr. Frinzi was the director throughout 20 -- 2022
17 until his resignation. And it his tenure may have started as
18 a director earlier.

19 So I mean, the company's been around for a decade,
20 and they had directors throughout and boards and whatnot. I'm
21 looking at Frinzi. Frinzi became a director -- CEO 10/20 /21.
22 It doesn't say when he became a director, but he was a
23 director in 2022. I'm looking for James Goodman, board of
24 directors from 10/1 2020 to 12/31 2021. I'm sure if we go
25 back into the corporate records -- I wasn't aware I'd need --



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1 this company's been around since what, 2013 or so.

2 THE COURT: Well, I just note that there has been no
3 director --

4 MR. PARHAM: And the --

5 THE COURT: -- in this company since October of 2021,
6 according to its interrogatories.

7 MR. PARHAM: No, that's not true.

8 THE COURT: Oh, okay. Well, then show me where I'm
9 mistaken.

10 MR. PARHAM: According to the interrogatories, Mr. --
11 the interrogatory answer shows James Frinzi -- well, he didn't
12 say he was director, but he was the director. And if that is
13 incorrect -- but he was the director until his resignation.

14 MR. SILVERSTEIN: Your Honor. Your Honor, is Mr.
15 Parham testifying? I apologize to interrupt, but he just
16 said -- Mr. Parham just said the documents don't say that, but
17 he was. So --

18 THE COURT: Thank you, Mr. Silverstein.

19 MR. PARHAM: Well, the testimony is that Mr. Frinzi
20 was the director until -- I mean, just say it that way. So if
21 the interrogatory --

22 MR. SILVERSTEIN: It's not clear, by the way, that he
23 was ever a director.

24 THE COURT: Mr. Silverstein, I'm going to ask that
25 you not interrupt during Mr. Parham's closing.



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1 MR. SILVERSTEIN: I apologize.

2 THE COURT: Thank you.

3 Mr. Parham.

4 MR. PARHAM: I mean, that is the testimony that Mr.
5 Frinzi was the director up until his resignation in September
6 of 2022.

7 THE COURT: And you're saying that that was Mr.
8 Goodman's testimony?

9 MR. PARHAM: It was Mr. Goodman's testimony.

10 THE COURT: Okay.

11 MR. PARHAM: As a practical matter, if you go back
12 into the history of this company, of course, it went through a
13 Chapter 11 in October of '17. And it had been around for a
14 number of years before that. Obviously, it existed and
15 operated with directors and with the board and whatnot. It
16 was -- to the extent that it was in a wind-down mode in 2022,
17 you were down to one director and one officer until that
18 person resigned. And then what do you do? I mean, you move
19 to replace him, which is what happened.

20 THE COURT: And so rather than replacing Mr. Frinzi
21 as what I can only assume was the then sole officer of the
22 company, because there's no evidence there was another officer
23 of the company immediately prior to the involuntary, the
24 thought was to make Mr. John Goodman a consultant. But again,
25 he's not an officer.



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1 MR. PARHAM: That's correct.

2 THE COURT: Okay. And so we're -- or are we not --
3 we're still in the exact same situation as we sit here today.
4 There are no officers of this company with authority to act.

5 MR. PARHAM: I think what you have is a director
6 whose authorities -- basically, if you look at what his
7 authorities are, they essentially encompass many of the
8 obligations or the responsibilities and abilities of an
9 officer because he has the ability to -- under the consent, he
10 has the ability with respect to this case. And again --

11 THE COURT: I think Mr. Nelms' testimony was that
12 essentially the consultant, Mr. Goodman, would act under his
13 direction.

14 MR. PARHAM: He said -- he did say that Mr. Goodman,
15 to the extent he was acting would be acting under his
16 direction. The paragraph in the consent that talks about his
17 abilities to act, said the independent director shall, acting
18 alone in each case and without necessity of any other action
19 or approval of the voting shareholders or any other person,
20 have the power and authority in the name and on behalf of the
21 corporation to make or cause to be made and to execute and
22 deliver all such agreements, documents, instruments,
23 certifications, and to do and cause to be done all such acts
24 and things, and to take all such steps as may at any time or
25 times be deemed advisable, expedient, convenient, necessary,



Closing Argument - Mr. Parham

1 or proper for or on behalf of the corporation and/or the
2 subsidiaries in connection with or related to the involuntary
3 bankruptcy case, which is this case. This is the last
4 paragraph on the first page of the consent.

5 THE COURT: Right. And that is not unlike a lot of
6 corporate resolutions.

7 MR. PARHAM: Right.

8 THE COURT: Where a director would put the company
9 in.

10 MR. PARHAM: Right.

11 THE COURT: So what we've got here is a situation
12 where a director is being appointed. But again, the company
13 doesn't act through a director. The company acts through an
14 officer.

15 MR. PARHAM: Well --

16 THE COURT: Or no? I mean, correct me if I'm wrong.

17 MR. PARHAM: What you have is you have a director
18 who's basically been given the scope of his authority extends
19 to, in essence, types of actions that you might otherwise
20 expect of an officer. And so that is -- I mean, it's a valid
21 corporate document, and it may not be the way it always is,
22 the way it always happens, but it basically gives him and
23 Mr. -- the designee, if he decides to designate someone. He
24 could appoint an officer to take any and all actions on behalf
25 of the corporation and in connection with these cases,



Closing Argument - Mr. Parham

1 including to execute -- in the next paragraph, execute and
2 file schedules.

3 It's a fairly standard resolution basically giving
4 the director the same powers that you might typically give an
5 officer or designate to a CRO, for example. And it's not
6 inconsistent, frankly, with the engagement, which gives Mr.
7 Nelms the powers of a Chapter 11 trustee basically.

8 So obviously, it was the intent of the shareholders
9 that he be given wide authority, not only as a director but,
10 in essence, the duties of an officer if it didn't go so far as
11 to specify that you were also the CEO. I mean, because in
12 essence that is -- if you look at this, that is how he's
13 acting. And that is the authority that he's granted under
14 here.

15 And I would suggest that failing to put a title on it
16 shouldn't be fatal. That is form over substance. When you
17 look at the substance of what he's been authorized to do, it's
18 clear that this is not a rudderless ship. You have a director
19 who has basically been given the powers of an officer as well
20 as the powers of a director.

21 THE COURT: Thank you, Mr. Parham.

22 MR. PARHAM: Okay. Let me see if there's anything
23 else. I really feel like I've --

24 THE COURT: Take your time.

25 MR. PARHAM: -- said my piece. Yeah, there are just



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1 a couple of comments that were made. The idea -- Mr.
2 Silverstein's comments he's made that it was all a ruse, the
3 motion to convert. I think the Court is aware from -- because
4 you've been here and you've seen the filings, there were a
5 number of joinders filed last week. And up until that time,
6 the debtor's intent was to contest the involuntary filings.
7 The joinders obviously brought about a change of strategy. It
8 wasn't a desire to delay discovery or prevent anyone's
9 discovery. And in fact, the -- a corporate designee and Mr.
10 Konicov for CFGI was in his deposition when the order for
11 relief was entered, which -- at the request of the petitioning
12 creditors.

13 We never sought to put off or delay John Goodman's
14 deposition. The fact is that I think it was Federal Express
15 that wanted more time to review documents in order to -- so we
16 rescheduled it.

17 James Goodman, who is not John -- James, independent,
18 and Mr. Frinzi for their own reasons sought to continue their
19 depositions. But we never even requested Mr. Goodman's
20 deposition be continued and, in fact, had the order for relief
21 not been entered, I'm sure he would have gone forward on his
22 deposition on that Tuesday or the week before, had it not been
23 rescheduled to give parties more time to review the documents
24 that we produced.

25 It's not a ruse. It was simply that there was a



Closing Argument - Mr. Parham

1 change of strategy based on an avalanche, quite frankly, of
2 additional joinders that relate to Mr. Langley's credit I
3 think that he recruited. So there is that.

4 I would also note that, again -- that this whole
5 state law issue of -- was something that arose Sunday. And in
6 fact, it doesn't appear in any of the briefs other than Mr.
7 Rukavina's brief, which, for the most part, said we don't
8 know. And that was really about all it said with respect to
9 state law authorities and was mainly centered on the argument
10 that Mr. Langley has advanced that once Mr. Seidel was
11 appointed we lost all authority to go forward.

12 So those were the -- and that's really been the focus
13 of our response here on this particular issue.

14 But I do think it is not perhaps -- there's a word
15 I'm searching for, standard, customary the way this all came
16 down. But I think they got there on the state law issues. I
17 think that is the testimony that you have -- the consulting
18 agreement was executed on behalf of the corporation by someone
19 who was given authority to execute documents on behalf of the
20 corporation, that the MBE group designated Mr. Goodman as
21 their S&E (ph.). The Board -- I mean, the shareholders -- a
22 majority of the shareholders, as the evidence, appointed a
23 director. And the director had expanded powers and included
24 in those powers were the powers to direct the filing of the
25 motion to convert.



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1 So I think we get there. We just don't necessarily
2 get there the same way that you might see in most other cases.

3 THE COURT: Thank you, Mr. Parham.

4 All right. Have the parties had an opportunity to
5 confer on the hearing that will be set for what we'll just
6 call the next stage on the motion to convert?

7 MR. PARHAM: We have not. I'm sorry.

8 THE COURT: Please.

9 MR. PARHAM: I know I need to step up here. I guess
10 my voice just doesn't carry in my old age.

11 THE COURT: Yeah, you do have a soft voice, Mr.
12 Parham.

13 MR. PARHAM: In my old age.

14 THE COURT: Mr. Rukavina, you do not, in case there
15 was any question.

16 MR. PARHAM: He can go to the back of the room
17 probably and talk.

18 THE COURT: And actually, I suffer from the same
19 affliction that he does. It's a rarity that someone didn't
20 hear me.

21 MR. PARHAM: Yeah. So I mean, I think the Court
22 threw out the date January 9th yesterday as a possible date.

23 THE COURT: Which is a Monday.

24 MR. PARHAM: Which is a Monday, and we would be happy
25 with that. We think that gives the parties ample time. As a



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1 practical matter, a lot of the discovery has been done already
2 I think, and the issues were framed. I think everybody --
3 everybody who was a combatant so to speak showed up here
4 yesterday pretty much ready to go forward. I understand that
5 they may want some additional discovery, but we would as that
6 we could do this on an expedited -- not an expedited but a
7 prompt basis I guess is the best way to say it.

8 THE COURT: Okay. I'm trying to get to my calendar.

9 MR. RUKAVINA: And I'll just say, Your Honor, this
10 case is not about me. But I'll be coming back from Europe
11 from -- coming on the 15th of January. I've already -- first
12 time in a long time I'm not going for Christmas in years
13 because I got court, so if the Court and the parties can do
14 January 16th. If the Court can't, then of course Mr. Berghman
15 will handle it from the trustee's perspective, but I will be
16 in Europe until January the 15th. I'll leave January the 5th.

17 THE COURT: All right. Let me hear from the
18 creditors.

19 MR. SILVERSTEIN: Your Honor, Paul Silverstein, first
20 before that issue, is there any opportunity to very briefly
21 respond to some of the things Mr. Parham was attempting to
22 say, or are we done with that?

23 THE COURT: Do you have something --

24 MR. SILVERSTEIN: I mean, I would need two minutes
25 to --



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1 THE COURT: -- new and different, Mr. Silverstein?

2 MR. SILVERSTEIN: Is it new? I mean, new and

3 different is subjective but let me --

4 THE COURT: Do you think that what you are about to
5 say I think is new and different?

6 MR. SILVERSTEIN: I think so, but as you know, I've
7 been wrong before. The state law issues arose because the
8 debtor introduced no evidence that they had valid corporate
9 authorization for any of the things that they have done in
10 this Chapter 7. That's number one.

11 Two, there was no testimony or other documents saying
12 that Frinzi was ever a director. Everything they've given us
13 says that Frinzi was an officer. I don't recall seeing any
14 documents or hearing anyone say Frinzi was a director until
15 today. And if you look at the attached Exhibit 15, which they
16 gave to FedEx, or the attached C suite or board of directors
17 info that they gave to us, Frinzi is not listed as a director.
18 These two attachments were produced in response to
19 interrogatories. They're verified by John Goodman and under
20 penalty of perjury.

21 And finally, there is no evidence that Frinzi's chief
22 of staff or administrative assistant, or whatever the fancy
23 title is today because remember, secretary is not used anymore
24 today, which I learn every day when I use it. I think it's
25 executive professional assistant is the new title. There's no



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1 evidence that Frinzi's so-called chief of staff had authority
2 to enter into agreements on behalf of the company.

3 John Goodman's testimony was that he -- Frinzi gave
4 her this authority, and that's not evidence. It's pure
5 speculation with no documents to support it. And similarly,
6 there's no documentary evidence that the shareholder
7 resolutions are proper. The company's governance documents
8 are not in evidence. Testimony about what those documents say
9 is pure speculation and it's -- it's not -- I think Your Honor
10 can give it zero weight.

11 And the debtor has given us nothing to go on other
12 than speculative testimony that any of the actions taken to
13 file the motion to convert were proper. So I think on all
14 those points there's an absolute lack of corporate authority
15 beginning with the fact that the instrument that purportedly
16 imposed -- by which Mr. John Goodman imposed himself as the
17 consultant -- if it's not a valid agreement, then there's no
18 ability for him to retain properly Mr. Nelms as a so-called
19 director. And that's it.

20 THE COURT: Thank you, Mr. Silverstein. When would
21 you like the hearing to be, Mr. Silverstein, the next hearing?

22 MR. SILVERSTEIN: I think that -- well, first of all,
23 I would hope there's no hearing because I hope you rule the
24 way I hope you rule. But if there -- in the event that you
25 don't rule the way I hope you rule, I think that there's a lot



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1 of discovery that we were essentially stopped from completing
2 that needs to be done. I don't -- I think at least the 16th
3 of January should be the earliest. I don't want -- we had
4 people lined up to take those depositions. We were prepped
5 for those depositions. I don't want to jam that guy in during
6 a Christmas break for depositions. Nor do I think the parties
7 are going to deal with that very well. So I would think no
8 sooner than the 16th and maybe later. That's my only comment.

9 THE COURT: Okay. Well, the 16th is Martin Luther
10 King Day, and so it would --

11 MR. SILVERSTEIN: 17th.

12 THE COURT: -- be the 18th if -- having Ms. Harden
13 listening and judging me. She's telling me that we would have
14 the 18th open, so if it was going to be during that week, it
15 would be the week of the 18th. I mean, excuse, me, it would
16 be the week of the 16th. It would be January 18th if we did
17 it that week because that's the day that we have -- just one
18 second.

19 Ms. Harden is asking me for a time estimate. I'm
20 telling her all day. I'm not even going to ask.

21 MR. RUKAVINA: And Your Honor, in support of that
22 date, the trustee is going to be serving discovery. I'm sure
23 Mr. Parham will cooperate. We are going to go into the
24 privilege, so not only do we have Christmas and New Year's and
25 my personal travel plans, which are secondary, but we are



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1 going to want -- Mr. Silverstein has got some discovery.

2 We've got none. So again, I would urge that the Court -- if
3 we're going to have an all-day evidentiary hearing, the 18th
4 would be probably the earliest that it can reasonably be done.

5 THE COURT: Okay. Thank you, Mr. Rukavina.

6 MR. PARHAM: I agree with --

7 THE COURT: Right. Because one of the issues I was
8 looking at is the week of January 9th is very, very hard
9 because obviously you have Hanukkah is ongoing. You have the
10 Christmas holidays. You have New Year's, et cetera.

11 All righty. Mr. Langley, thoughts on --

12 MR. LANGLEY: Yes, Your Honor, and if I may take just
13 a brief liberty to address one correction I heard from Mr.
14 Parham, so that -- it won't take me even a minute. But he
15 referenced 21.501 as having been the trustee. He said that
16 Chapter 11 was referring not to Chapter 11 of the Bankruptcy
17 Code but the Texas statute. I want to be clear that FedEx is
18 not relying on that provision. We're relying on 21.401 and
19 21.101, and those two provisions say that the board of
20 directors has to act. And if you act through shareholders, it
21 has to be done through all the shareholders. So it's not just
22 the majority, it's all the shareholders, and that's 21.401 and
23 21.101. They have no application to the argument that was
24 advanced by Mr. Parham.

25 THE COURT: Okay. Thank you.



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1 MR. LANGLEY: And then for -- as far as the timing
2 goes, I would say January 18th would be the earliest we could
3 do it. One question I did have for the Court on that. Are we
4 going to reintroduce all the evidence we did today because I
5 think there was a good-cause factor based on the evidence
6 we've already put forward on this authority issue to not
7 convert. Are we going to redo that or are we going to just
8 proceed under other bases for cause?

9 THE COURT: I would assume at an evidentiary
10 hearing -- obviously, if you wanted to rely upon something
11 previously admitted at the hearing, you could so move. But --
12 and certainly, the evidence and the questioning meandered from
13 time to time from the authority and standing issues that we
14 were here to discuss and touched upon cause. But I would
15 assume that the parties should be prepared to put on their
16 case on what we'll loosely call cause. Or essentially, the
17 test on -- as Marrama put out on whether or not a debtor
18 should have an absolute right to convert or the issues related
19 to evidence of bad faith, evidence of futility, et cetera.

20 MR. LANGLEY: Yes, Your Honor.

21 MR. PARHAM: Your Honor, this is --

22 THE COURT: Just one moment, Mr. Langley.

23 Mr. Parham, come to the podium please.

24 MR. PARHAM: I would just suggest with respect to the
25 evidence that was presented yesterday, we should be able to



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1 work on determining in advance specifically what evidence
2 would carry over. And we're certainly open to that if Mr.
3 Langley has designations. We may as well.

4 I don't want to sit here and be four hours of
5 testimony just be repetitive. I do agree that we should all
6 put on our cases in full, but to the extent that there was
7 testimony yesterday that one or the other of us would use, I
8 would hope that we could just designate that and let the Court
9 know with specificity, not just the transcript.

10 THE COURT: No, again, if parties wanted to basically
11 take -- similar the way that people would do with deposition
12 transcripts for a hearing. If they want to get the transcript
13 of the hearing yesterday and then designate what portions of
14 testimony they intend to rely upon. Of course, it's not
15 stopping the debtor or the creditors or the trustee from
16 putting on their case that day.

17 MR. PARHAM: Right.

18 THE COURT: But to streamline that trial, I would
19 certainly entertain transcript excerpts from -- or testimonial
20 excerpts as well as -- we only admitted, if my memory serves,
21 maybe six or ten exhibits.

22 MR. PARHAM: A handful of those.

23 THE COURT: Yeah.

24 MR. PARHAM: Right.

25 THE COURT: Not that many even. And so those I think



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1 could certainly carry to the next hearing.

2 MR. LANGLEY: Okay. We'll work with Mr. Parham on
3 that then. And then from a standpoint of what we'll have to
4 take to get to the hearing, I would say that we are going to
5 investigate a number of significant transfers that were made
6 by the debtor related to this entity, to transfer cash and
7 other assets out.

8 I will tell you from our experience in this case
9 already we -- as you can see from by the authority issue, we
10 struggle to find somebody that could do the document searches,
11 somebody that could act for the debtor. And that's probably
12 why you saw a lot of pre-petition discovery -- or pre-order
13 for relief discovery disputes. I don't know how that's going
14 to resolve, but I just bring that to light. There may be
15 additional problems given the state of the debtor at this
16 point.

17 THE COURT: Well, Obviously, I won't prejudge those.
18 All I'll say that if the debtor wants to be in Chapter 11 it
19 has to have an -- it has to have the ability to at least
20 engage in discovery and get a hold of its operative documents
21 and put up witnesses for deposition. So I am sure that will
22 be the case.

23 I would say if we -- and again, I'm not going to
24 stand in the way, if folks want to -- if folks can reach an
25 otherwise agreement, and maybe there can't be one, but if



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1 folks can reach an otherwise agreement I'd be willing to
2 entertain that.

3 But absent that, I do expect that the hearing, if we
4 all agree on the 18th, would be an in-person hearing. I just
5 think it's going to be a lot easier to deal with witnesses and
6 exhibits at an in-person hearing, especially something that's
7 as critical as this one, so I'd say that. So whatever date we
8 agree on, just make sure that folks can be here.

9 Now, that doesn't stop anyone who doesn't have a
10 primary intent to participate -- excuse me, an intent to
11 participate in the hearing on a primary basis. So for
12 example, if Mr. Schaffer, for example, simply wanted to
13 monitor the proceedings and didn't expect to Q&A witnesses and
14 things of that nature, if he wanted to appear via Webex, that
15 would be allowed. But if you want to make primary arguments,
16 if you want to question witnesses and introduce evidence, I'd
17 ask that you be here live for that particular hearing.

18 MR. SCHAFFER: Understood.

19 THE COURT: Thank you, Mr. Schaffer.

20 Ms. Sixkiller, any input on the date of the next
21 hearing?

22 MS. SIXKILLER: Yes, Your Honor. The 18th is not
23 ideal, but I can move things if that's the date that works for
24 everyone. Otherwise, for Mr. Sullivan and myself, we have the
25 19th, 20th, 23rd, and 24th also available.



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1 THE COURT: So the 20th is a Friday. I also have
2 that date open if parties prefer that date.

3 MR. SILVERSTEIN: Your Honor, just as an addendum --

4 MR. PARHAM: We are concerned we don't want the train
5 to get too far down the road. It gets hard if we win to put
6 the genie back in the box.

7 THE COURT: Okay.

8 MR. PARHAM: So our strong preference is the 9th. If
9 we have to go to the 18th, and I hear what everybody's
10 saying -- if we have to go to that week of the 16th, with all
11 due respect to Ms. Sixkiller, we would like to do the 18th and
12 then have the 20th as a reserve date in case this --

13 THE COURT: In case time estimates are wrong.

14 MR. PARHAM: -- goes over. Yeah, because it could go
15 long. I mean, our status conference went two and a half
16 hours, so I'm guessing that -- and our one hour closing
17 arguments now we've been going for two and a half hours I
18 think today. So history is --

19 THE COURT: Is that why my stomach is grumbling?

20 MR. PARHAM: History's not on our side.

21 THE COURT: From the 1:30 docket?

22 MR. PARHAM: History is not on our side.

23 THE COURT: All right. Thank you very much, Mr.

24 Parham.

25 MR. LANGLEY: Your Honor --



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1 MS. SIXKILLER: Your Honor, yes, I can -- I can move
2 the 18th. It's an office litigation training. I can just
3 miss it and not -- and designate another host. The 9th is
4 also available, but I am concerned about getting the
5 depositions done in time.

6 THE COURT: Right. I think the 9th, given the
7 holidays --

8 MR. LANGLEY: Your Honor --

9 THE COURT: -- would be hard. And I think that we
10 would have more discovery disputes than we would have
11 agreements at that point. All righty.

12 Someone was seeking to --

13 MR. LANGLEY: Your Honor.

14 THE COURT: Mr. Langley.

15 MR. LANGLEY: I apologize. I went through my
16 schedule. I actually have a confirmation hearing where I am
17 presenting the debtor's plan of confirmation on the 17th.

18 THE COURT: Okay.

19 MR. LANGLEY: In person here in Memphis. So I'm not
20 sure it's feasible for me to A, prepare but B, to get to
21 Dallas on the 18th. So I apologize for ruining the plans
22 everybody's just about -- that they have made. But I just
23 don't think that's feasible.

24 THE COURT: All righty.

25 MR. LANGLEY: I could do the 19th or the 20th if



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1 those were available.

2 THE COURT: We have confirmation set on the 19th. We
3 can't do the 19th. We can do the 20th, which is not ideal,
4 but is doable. All righty.

5 Any conflicts on the 20th? All righty. Here's what
6 we'll do. The Court will set the follow-up hearing, which
7 essentially will be the cause portion or the extraordinary
8 circumstances portion of the hearing. We're going to set that
9 for January 20th, 2023 at 9:30 a.m.

10 Again, that'll be an in-person hearing with the
11 caveats that I discussed if -- same rules apply as if one
12 attorney is going to be doing the primary questioning and
13 another attorney wants to sit back and monitor on Webex, we'll
14 keep the Webex open in that way.

15 And so that'll be doable.

16 Pending number one this Court's ruling, which I
17 believe will be a bench ruling but don't hold me to that. I
18 may issue a written order. Pending the ruling on standing,
19 corporate authority, and all of the issues that we have
20 discussed today, this case shall remain in a Chapter 7. And
21 obviously, the duly appointed and acting Chapter 7 trustee,
22 Mr. Seidel, shall remain in place.

23 I note that we have a 341 meeting that would be set
24 for the 10th. Right, which is obviously ten days ahead of
25 this next hearing. Mr. Parham, is there any reason for this



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1 341 meeting not to go forward?

2 MR. PARHAM: We really haven't focused on it, to be
3 honest with you.

4 THE COURT: Okay.

5 MR. PARHAM: I suppose not. I suppose not.

6 THE COURT: Okay.

7 MR. PARHAM: Other than the fact that it'd just be
8 conducted by trustee as I guess it would anyway.

9 THE COURT: Right.

10 Mr. Rukavina, or Mr. Seidel, if he wants to speak up
11 personally.

12 MR. RUKAVINA: Well, I think, Your Honor,
13 certainly --

14 THE COURT: Okay, please.

15 MR. RUKAVINA: Yeah, certainly, I have to defer to my
16 client who's the actual trustee. I can see there being
17 benefits to getting that 341 done. I don't want it to turn
18 into a free for all or a deposition. Of course, we'll be
19 deposing the debtor. I'm sure the other creditors will, and I
20 think that Mr. Seidel will certainly open up the floor to
21 other creditors or parties that might have normal 341
22 questions.

23 But Mr. Seidel, I don't know if you have anything to
24 add. I think as long as we all understand that it's not going
25 to be a 2004 of the debtor that's going to take place all day,



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1 I think we might as well get her done.

2 MR. SEIDEL: I would agree with that, but parties
3 should be flexible on that because they set those with a bunch
4 of other ones, so what I typically do is adjourn it and then
5 pick up like at 1 o'clock so we can get a couple hours of
6 uninterrupted question and answers in.

7 I would ask that the debtor's counsel -- it seemed to
8 me they recently filed additional creditors. Obviously, the
9 notice of meeting of creditors has already gone out, so I'd
10 avail upon debtor's counsel to make sure this notice of
11 creditors goes to any and all creditors, parties-in-interest,
12 and gets mailed out by debtor's counsel because the Court's
13 already done its mailing. Thank you.

14 THE COURT: Thank you, Mr. Seidel.

15 So again, I do believe that Mr. Rukavina raises a
16 good point. I am sure that all practitioners at some point
17 have attempted to use a 341 as its own 2004. And I don't
18 think the rules prohibit that, but I don't believe in this
19 particular instance, if the questions were going to be of the
20 nature that would be raised at a hearing only ten days later,
21 and if these same person or persons have already sat for a
22 deposition or are scheduled to do so.

23 I think there's probably good reasons to both
24 streamline the 341 and allow for the participation of
25 creditors that are not already actively participating in these



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1 cases and on these issues. That's just my two cents. But
2 again, 341's not conducted by the Court. It's conducted by
3 the trustee.

4 With that, Mr. Seidel, I'll leave it to you. I
5 believe that a 341 meeting is going to have to take place,
6 whether or not it's conducted by you or someone with -- a
7 trial attorney with the United States Trustee's Office. So I
8 am not going to require you to reschedule it at all. I'll
9 leave that to your discretion. But like I said, pending the
10 next hearing, the Court -- excuse me, the case will stay in
11 Chapter 7. And I think that's all we -- that's all we need
12 for today.

13 The only thing I will remind you is if you haven't
14 done so already, for those parties where I asked you to upload
15 any exhibits that were not already found on the docket during
16 the hearing to please do so.

17 All righty. Any questions, any concerns, folks?

18 MR. LANGLEY: Thank you, Your Honor.

19 THE COURT: All right. Hearing none --

20 UNIDENTIFIED SPEAKER: Thank you.

21 THE COURT: -- the Court will -- the Court will move
22 to the 1:30 docket, but the Judge does need to get her prep
23 for the 1:30 docket. Winging it is frowned upon, so the Court
24 is going to stand in recess until 1:40.

25 (Whereupon these proceedings were concluded at 1:35 p.m.)



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I N D E X

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C E R T I F I C A T I O N

I, Tamara Bentzur, the court approved transcriber, do
hereby certify the foregoing is a true and correct transcript
from the official electronic sound recording of the
proceedings in the above-entitled matter.


TAMARA BENTZUR, CET-824

January 28, 2023

DATE

AAERT Certified Transcriber

